CONTRACT REFORM

DOE Has Made Progress, but Actions Needed to Ensure Initiatives Have Improved Results
Table 3: Comparison of Cost Overruns and Schedule Delays for Ongoing Projects in 2001 with Ongoing Projects in 1996
Table 4: DOE Management Improvement Initiatives That Could Enhance Contract Reform
Table 5: Original and Current Cost Estimates and Schedule for DOE Projects with Estimated Costs Greater Than $200 Million as of December 2001

Figure

Figure 1: Total Aggregate Fee Available to Contractors on Major Site Contracts, by Type of Fee, Fiscal Years 1996 and 2001

Abbreviations

DEAR  Department of Energy Acquisition Regulation
DOE   Department of Energy
OIG   Office of Inspector General
September 13, 2002

The Honorable Spencer Abraham
Secretary of Energy

Dear Mr. Secretary:

The Department of Energy (DOE), the largest civilian-contracting agency in the federal government, relies primarily on contractors to operate its sites and carry out its diverse missions, such as maintaining the nuclear weapons stockpile, cleaning up radioactive and hazardous wastes, and performing research. To carry out these missions, DOE often contracts for designing, constructing, and operating multimillion-dollar, one-of-a-kind facilities. For fiscal year 2001, DOE spent about 90 percent of its total annual budget, or $18.2 billion, on contracts. Of that amount, DOE spent about $16.2 billion on contracts to manage or operate 28 DOE sites.

DOE’s contracting activities are governed by federal law and regulations, including the Federal Acquisition Regulation and the Department of Energy Acquisition Regulation (DEAR). Although federal law generally requires federal agencies to use competition in selecting a contractor, until the mid-1990’s, DOE contracts for the management and operation of its sites generally fit within an exception that allowed for the use of noncompetitive procedures. Furthermore, those contracts were subject to rules in the DEAR that established noncompetitive extensions of contracts with incumbent contractors as the norm and permitted competition only when it appeared likely that the competition would result in improved cost or contractor performance and would not be contrary to the government’s best interests. DOE has traditionally used a cost-plus-fee type of contract, in which DOE reimburses a contractor for all allowable costs under the contract and also pays a fee over and above the contractor’s costs. In some situations, however, DOE has used a fixed-price contract, in which a contractor accepts responsibility for completing a specified amount of work for a fixed price. In that case, the contractor earns a profit if its total costs are less than the contract price and loses money if its total costs exceed the contract price.

For over a decade, DOE has been criticized by GAO, DOE’s Office of Inspector General, and others for its contracting practices, particularly inadequate management and oversight, and for failure to hold its contractors accountable for results. Under its long-standing approach to its site contracts, DOE developed a broadly defined statement of work,
provided considerable direction to the contractor, and reimbursed virtually all costs. This approach placed limited emphasis on cost control or accountability for results. Furthermore, the poor performance of DOE's contractors led to schedule delays and cost increases on many of the department's major projects. Since 1990, such problems have led us to designate DOE contract management—defined broadly to include both contract administration and management of the projects—as a high-risk area for fraud, waste, abuse, and mismanagement.

In 1994, DOE began its contract reform initiative to improve contractors' performance. This initiative recommended numerous changes, including making greater use of alternatives to traditional site management and operating contracts, such as the use of more fixed-price contracts; increasing the use of competition as a basis for selecting contractors to perform the work; and developing and using performance-based contracting tools to reward good performance and penalize poor performance. In an earlier review of DOE's contract reform initiative, we reported, among other things, that DOE had issued revised policy and guidance to implement the reforms but that it still was not using competition for some of its major contracts and that its early efforts at performance-based contracting were not linking a contract's objectives to DOE's overall strategic goals.¹

In addition to its contract reform initiative, DOE has begun several other initiatives that could enhance contract reform efforts. These include DOE's efforts to strengthen its management of projects (project management initiative); develop and use information systems for oversight and control (management information systems initiative); and improve training and expertise of the DOE staff overseeing contractor activities (human capital initiative). None of those initiatives had been fully implemented at the time of our review.

As part of our ongoing review of the high-risk area of DOE contracting and project management, we (1) assessed the progress that DOE has made since 1996 in implementing contract reform initiatives in key areas; (2) determined the extent to which these initiatives have resulted in improved

contractor performance; and (3) identified the challenges, if any, that DOE faces in ensuring the effectiveness of its contract reform initiatives.

Results in Brief

Since 1996, DOE has made progress toward implementing contract reform initiatives in three key areas—developing alternative contracting approaches, increasing competition, and using performance-based contracts. However, DOE continues to encounter challenges in implementing these initiatives. Regarding alternative contracting approaches, DOE tested several different types of contracts aimed at controlling costs while achieving specific results, but it did not systematically determine an appropriate contracting approach for a given project or activity. For example, the department used competitively awarded, fixed-price contracts for both small, relatively simple projects, such as laundry services, as well as for large, complex cleanup projects. Under a variation of this approach, known as “privatization,” the contractor finances, designs, constructs, owns, and operates treatment facilities for waste or other material and receives payments per unit of treated material. DOE’s experiences demonstrated that privatization was not successful in controlling costs on large, complex cleanup projects. But privatization worked effectively on smaller, less complex projects that posed fewer risks. To strengthen the process of selecting a contracting approach, DOE is developing and implementing a formal acquisition strategy that systematically evaluates contract and financing alternatives and the risks associated with various approaches. In the second reform area—increasing competition—the department changed its contracting rules to set competition as the standard approach to awarding contracts. As of December 2001, DOE had awarded competitively 14 of 25 contracts (56 percent) for its major sites, an increase from the 38 percent awarded competitively as of 1996. All but one of the contracts that had not been awarded competitively as of December 2001 were for research and development centers, which, according to federal law, are exempt from mandatory competition. Although the department now evaluates whether to extend or compete these contracts, thus far it has decided on extensions. Finally, DOE now requires performance-based contracts at all of its major sites. Such contracts incorporate results-oriented statements of work and set the performance objectives and measures that DOE will use to evaluate the contractor’s performance. In addition, DOE has increased over time the proportion of contractors’ fees tied to achieving the performance objectives. Nevertheless, numerous studies and reports have criticized DOE’s performance-based contracts for ineffective performance measures. DOE continues to modify and test its performance
measures, for example by improving the linkage between performance measures and the department’s strategic goals.

Although DOE has made strides in implementing contract reform initiatives, it is difficult to determine whether contractors’ performance has improved because objective performance information is scarce. Over the past 8 years, DOE has primarily gauged progress by measuring its implementation of the reforms, such as the number of contracts competed each year, and by reviewing individual contract performance incentives. While this information is important, it does not help the department determine if, for example, competing more contracts resulted in more favorable contract terms or better performing contractors, or if performance-based contracts resulted in shorter project schedules, reduced costs, or other improvements. Nevertheless, DOE program managers and procurement officials at DOE headquarters and several sites believe that contract reforms have made a difference. These officials offered anecdotes as the primary evidence for their view. Officials at DOE’s Albuquerque operations office pointed out, for example, that after awarding competitively the contract at the Pantex site in Texas, the current contractor met required production levels that were not achieved by the previous contractor. However, anecdotal examples of poor performance are also easily identified. For example, we reported in August 2000 that management and oversight failures had caused major cost overruns and schedule delays on the National Ignition Facility at the Lawrence Livermore National Laboratory. These problems occurred despite incorporating performance measures into the overall contract with the University of California, which operates the laboratory and manages the construction project. Furthermore, according to DOE’s February 2002 review of its Environmental Management program, the program needed to improve significantly its management of performance-based contracts and focus on accomplishing measurable results. The Assistant Secretary for Environmental Management reported that the program indicators “measured process, not progress, opinions, not results.” As a potential indicator of improved performance, we evaluated changes in cost and schedule for 16 of DOE’s current major projects and compared those changes to similar information we developed on DOE’s major projects in 1996. We found no indication of improved performance—in both groups of projects over half of the ongoing projects were experiencing significant cost increases, schedule delays, or both. Although the comparison provides only a limited view of contractor performance, it does raise questions about the overall impact of DOE’s contract reform efforts.
DOE faces a fundamental challenge to ensuring the effectiveness of its contract reform initiatives—developing an approach to managing its initiatives and sustaining improvements that would incorporate the best management practices of high-performing organizations. These practices include four key elements: (1) clearly defined goals; (2) an implementation strategy that sets milestones and establishes responsibility; (3) results-oriented outcome measures, established early in the process; and (4) systematic use of results-oriented data to evaluate the effectiveness of the initiative and make additional changes where warranted. DOE has an implementation strategy for its contract reform initiatives, but it largely omitted the other three key elements from its reform efforts. For example, by not setting specific goals for its contract reform initiatives, DOE emphasized contract reform itself as a goal rather than improved results. Similar weaknesses in other management improvement initiatives, such as the lack of results-oriented outcome measures to gauge progress in DOE’s project management initiative, could also limit DOE’s ability to obtain better performance from its contractors. However, if successful, the project management initiative may help to improve contractor performance by providing early indications of problems with cost and schedule on projects. We are recommending that to ensure the effectiveness of its contract reform initiative, as well as other management improvement initiatives, DOE take steps to align its management of the initiatives with current best practices.

We provided a copy of our draft report to DOE for review and comment. DOE agreed with our recommendation that it adopt an approach to implementing management improvement initiatives that is more consistent with the best practices of high-performing organizations. However, DOE also said that characterizing its contract reform initiative as a fundamental management challenge does not fully capture the real issues facing the department and creates a false sense that the procurement system is capable of solving all of DOE’s problems. Although we agree that DOE faces many other challenges, we also believe that, within the context of those challenges, strengthening contract management is an important need. DOE also said that its contract reform initiative was managed in a systematic manner and that our report implies otherwise. We revised our report to clarify our concern that DOE’s approach to contract reform was not consistent with the best practices found in high-performing organizations. Finally, DOE said that evidence of its troubled projects has less to do with contract management issues and more to do with program and project management issues. We believe that the extended discussion in our report fairly describes the relationship between contract reform and these other factors. DOE’s comments are presented in appendix III.
Background

DOE’s missions include developing, maintaining, and securing the nation’s nuclear weapons capability; cleaning up the environmental legacy resulting from over 50 years of producing nuclear weapons; and conducting basic energy and science research and development. The department carries out these diverse missions at over 50 major installations in 35 states. With a DOE workforce of about 16,000 employees and over 100,000 contractor staff, the department relies on its contractors to manage and operate its facilities and accomplish its missions. DOE manages these functions through its program offices at DOE headquarters and its field offices. The three largest program offices—Environmental Management, Defense Programs, and Science—accounted for over 70 percent of DOE’s budget for fiscal year 2001.

DOE’s reliance on contractors to carry out its missions and the department’s history of both inadequate management and oversight and failure to hold its contractors accountable for results led us to designate DOE contract management as a high-risk area vulnerable to fraud, waste, abuse, and mismanagement. In response to these and other criticisms, DOE began evaluating its contracting practices and, in February 1994, issued a report—Making Contracting Work Better and Cost Less—that contained 48 recommendations. The recommendations included three key areas: selecting alternatives to traditional contracting arrangements used for management and operation of its sites, increasing competition to improve performance, and developing and using performance-based contracting tools. To facilitate and oversee the implementation of the contract reform recommendations, in June 1994, DOE established the Contract Reform Project Office, which became the Office of Contract Reform and Privatization in 1997. This office, which monitored and assessed the progress of DOE’s contract reform initiative, was disbanded in late 2001 as part of the department’s reorganization of its support offices. DOE’s Office of Management, Budget, and Evaluation/Chief Financial Officer is now responsible for oversight of DOE’s contract reform efforts.

DOE Has Made Progress in Implementing Contract Reforms, but Challenges Remain

Since 1996, the department has made progress in implementing three key contract reform initiatives—developing alternative contracting approaches, increasing competition, and converting to performance-based contracts, although DOE continues to address challenges in implementing these initiatives. Concerning alternative contracting approaches, DOE encouraged the use of different types of contracts aimed at improving contractor performance and results. However, DOE did not use a systematic approach to determine the best contract type for a given
situation and experienced problems with implementation. To become more systematic in making this contract selection decision, DOE has been developing a formal strategy to evaluate contract and financing alternatives and the risks associated with various approaches. In the second reform area—increasing competition—DOE changed its contracting rules to set competition as the standard approach to awarding contracts. Under these rules, the percentage of major site contracts awarded competitively (competed) increased to 56 percent as of 2001, up from 38 percent as of 1996. All but one of the 11 contracts that had not been competed were for managing research and development centers exempted by statute from mandatory competition. The department evaluates these contracts to determine whether they should be extended or competed. DOE has thus far decided on non-competitive extensions for these contracts, including some for contractors that have experienced performance problems. DOE opted to address these performance problems with specific contract provisions, but it remains to be seen whether this approach will succeed. Finally, all of DOE’s major site contracts are now performance-based, incorporating results-oriented statements of work and the performance objectives and measures used to evaluate contractor performance. To further emphasize the importance of the performance-based approach, DOE has increased the proportion of contractor fees tied to achieving the performance objectives to 70 percent in fiscal year 2001 from 34 percent in fiscal year 1996. However, development of good performance measures has continued to be a challenge, and DOE acknowledges that it must make further progress in this area.

One of the major focuses of DOE’s contract reform initiative has been developing alternatives to the traditional contracts used for the management and operation of its major sites and facilities. Under these “management and operating” contracts, one primary contractor performed almost all of the work at a site, the contractor had broadly defined statements of work, and DOE reimbursed the contractor for virtually all costs. As a result, work under these contracts focused more on annual work plans and budgets rather than on specific schedule and cost targets for accomplishing work.

In implementing alternatives to its traditional contracting arrangements, DOE’s intent was to use the best contracting alternative given the required work and the objectives and risks associated with that work. DOE implemented four main actions as alternatives to these management and operating contracts, but has experienced problems with implementation,

<table>
<thead>
<tr>
<th>DOE Implemented Alternative Contract Approaches, but Did Not Establish an Acquisition Strategy</th>
</tr>
</thead>
<tbody>
<tr>
<td>One of the major focuses of DOE’s contract reform initiative has been developing alternatives to the traditional contracts used for the management and operation of its major sites and facilities. Under these “management and operating” contracts, one primary contractor performed almost all of the work at a site, the contractor had broadly defined statements of work, and DOE reimbursed the contractor for virtually all costs. As a result, work under these contracts focused more on annual work plans and budgets rather than on specific schedule and cost targets for accomplishing work.</td>
</tr>
</tbody>
</table>

In implementing alternatives to its traditional contracting arrangements, DOE’s intent was to use the best contracting alternative given the required work and the objectives and risks associated with that work. DOE implemented four main actions as alternatives to these management and operating contracts, but has experienced problems with implementation,
Reducing the number of large, cost-reimbursement contracts that cover virtually all of the activities at a DOE site, DOE has modified a total of 20 site contracts since 1994, so that no single contractor manages and operates those sites. Some of these management and operating contracts were divided into smaller service contracts, such as for guard services. Other management and operating contracts were changed to integration contracts (commonly called management and integration contracts). According to DOE officials, integration contracts were used to better reflect the changing mission of the site and to better tailor the contract scope to the program requirements. Under a management and integration contract, one contractor is responsible for integrating the work of a variety of subcontractors that carry out most of the actual work at the sites. The integrating contractor is responsible for selecting “best-in-class” subcontractors for specific work activities, overseeing the work done by the subcontractors, and ensuring that activities at the site are effectively coordinated. DOE has used this integration contract approach at sites such as Oak Ridge in Tennessee for environmental restoration work. However, DOE’s Office of Inspector General reported in March 2001 that the integrating contractor at Oak Ridge has subcontracted out a third less work than originally proposed, resulting in less cost savings to the government.²

Implementing a more disciplined approach to “make-or-buy” decisions by site contractors, DOE revised its regulations in 1997 to require that its major site contractors develop make-or-buy plans instead of having most of the work at a site performed by the primary contractor. Under these plans, the primary contractor must identify work functions that could be performed at less cost or more effectively through subcontracts. Although all of its major contractors have approved make-or-buy plans, DOE acknowledges that it does not routinely gather information on how much work is done by subcontractors, making it difficult to determine the extent to which this approach was implemented. In addition, DOE’s Office of Inspector General reported in February 2000 that three of the four contractors that it reviewed had

either not included all functions in their make-or-buy plans or had not done the required cost-benefit analysis on work functions that could have been subcontracted.³

- **Implementing an alternative contracting and financing approach called privatization.** DOE started its “privatization initiative” in 1995 as a way to reduce the cost and speed the cleanup of its contaminated sites. This initiative was primarily an alternative contracting and financing strategy to foster open competition for fixed-price contracts; to require the contractor to design, finance, build, own, and operate the facilities necessary to meet waste treatment requirements; and to pay the contractor for units of successfully treated waste. DOE’s experiences with this approach showed that privatization could achieve cost savings on projects with a well-defined scope of work and few uncertainties, such as laundry facilities for contaminated uniforms and other items at the Hanford site. However, on complex cleanup projects such as the effort at Idaho Falls to clean up Pit 9,⁴ privatization had little success in achieving cost savings, keeping the project moving forward on schedule, or getting improved contractor performance.

- **Establishing “closure contracts” that tie performance incentives to contract completion, not to annual activities.** DOE has used closure contracts at several sites that are scheduled for cleanup and closure, including the Rocky Flats site in Colorado and the Fernald site in Ohio. These contracts emphasize completing all work at a site or a portion of a site by a target date and at a target cost. Most of the fee or profit to be earned by the contractor depends upon meeting the schedule and cost targets. If the contractor can complete all work on time or sooner and below the target cost, then the contractor can earn additional fee. For example, under the Rocky Flats closure contract, the amount of incentive fee that the contractor can earn ranges from $130 million to $460 million, depending on cost and schedule performance against the targets. Since the target closure date for this contract is December


⁴ The Pit 9 project involved an effort to clean up 250,000 cubic feet of buried radioactive and hazardous wastes. The waste treatment operations were to start in August 1996 and be completed by February 1999. At the time the contract was terminated because of problems with contractor performance, the project was at least 26 months behind schedule, had been assessed $940,000 by state regulators for failing to meet deadlines, and the contractor had requested an additional $257 million over the contract price.
2006, it remains to be seen whether this approach will be effective in completing the work on time and at lower costs to the government.

These problems reflected the lack of a systematic approach to deciding which contract type was best for a given situation. For example, we reported in May of 1998 that DOE's use of fixed-price contracting was appropriate when projects were well-defined, when uncertainties could be allocated between DOE and the contractor, and when either adequate cost information or multiple competing bidders were available to determine a fair and reasonable price for the work. However, when these conditions did not exist, cost overruns and schedule delays could occur on these fixed-price contracts.

DOE has begun to develop a more systematic approach to determining the best contract type for a given situation. For example, in October 2000, DOE issued new policy and guidance for the acquisition of capital assets such as waste treatment facilities. The guidance includes developing an acquisition plan that considers the financial, technical, and performance risks associated with a new project. This policy is consistent with DOE's overall goal of tailoring the contract type to the work to be performed and the business and technical risks associated with that work. In addition, to strengthen oversight of major acquisitions, in November 2001 DOE issued additional guidance that requires approval of acquisition plans for projects of $5 million and above at the assistant secretary level or higher. Despite these initial steps, DOE is still developing and implementing its formal acquisition strategy, and it is too soon to tell whether this new strategy will help DOE make better decisions about how to acquire capital assets.

Use of Competitively Awarded Contracts Increased, and Allowable Exceptions Continue

DOE has increased the proportion of major site contracts awarded competitively, but still extends a number of these site contracts non-competitively, as allowed by procurement law, including contracts for some sites that have experienced contractor performance problems. DOE competed 56 percent of its major site contracts that were up for award or renewal from 1997 through 2001, a significant increase over the 38 percent it had competed from 1991 through 1996 (see table 1).

---

Table 1: Extent to which DOE Competitively Awarded Its Major Site Contracts, 1991-2001

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Contracts awarded through competition*</td>
<td>11 (38%)</td>
<td>14 (56%)</td>
</tr>
<tr>
<td>Contracts extended or awarded without competition</td>
<td>18 (62%)</td>
<td>11 (44%)</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>29 (100%)</strong></td>
<td><strong>25 (100%)</strong></td>
</tr>
</tbody>
</table>

*To be classified as a contract awarded through competition, DOE must have issued a request for proposals and a public announcement inviting proposals. In addition to the above contracting actions, in several cases DOE exercised an option to extend a competitively awarded contract for a second period of up to 5 years. From 1991 to 1996, DOE exercised an option to extend one such contract non-competitively. From 1997 to 2001, DOE exercised options to extend seven such contracts non-competitively. We did not include those non-competitive extensions in the table calculations.

Source: GAO analysis of DOE data.

During the 1997 through 2001 period, DOE selected new contractors for 10 of the 14 competitively awarded contracts, compared to 9 new contractors for the 11 competitive awards from 1991 through 1996. (Appendix I contains a listing of DOE’s major site contracts in 2001 and the extent to which they have been competed). The growth in competition at major DOE sites is largely a result of new regulations the department issued under contract reform. The new rules generally require competition for major site contracts and allow a contract period consisting of an initial term of up to 5 years with options to extend the contract provided that the total contract period does not exceed 10 years.

Many of the contracts that DOE did not compete have been for its federally funded research and development centers for which DOE may extend contracts non-competitively under the Competition in Contracting Act of 1984. By 2001, all but one of the 11 contracts extended without competition fell under this exemption for research and development centers. The exception was the major site contract for the management of DOE’s West Valley Demonstration Project in New York. DOE extended the contract in 1998 and recently announced plans for another extension. According to DOE procurement officials, this recent extension was because of the limited amount of cleanup work remaining at the site and the lack of interest by other contractors to compete for the work.

---

6 Under the Competition in Contracting Act of 1984, an agency may award new contracts or extend existing ones with educational or nonprofit institutions or federally funded research and development centers non-competitively in order to maintain an essential research and development capability. See 41 U.S.C. 253 (c)(3).
As part of its overall effort to increase competition for site contracts, DOE also reassessed which sites it should continue to designate as federally funded research and development centers. As a result of the reassessment, DOE has removed six of 22 sites from the federally funded research and development center designation. The department subsequently competed the contracts for two of these, the Knolls and Bettis Atomic Power Laboratories in New York and Pennsylvania. The department restructured the other four contracts and no longer regards them as major site contracts. In six other instances, although DOE has thus far decided the sites should remain designated as federally funded research and development centers, the department has competed the contracts even though federal law and regulations allow DOE to extend the contracts non-competitively. These six competed contracts included those for the Oak Ridge National Laboratory in Tennessee and the Idaho National Engineering and Environmental Laboratory.

In addition to its reassessment effort, in 1996 the department issued guidance that it must follow to support any recommendation for a non-competitive extension of any major site contract. Among other things, the guidance called for DOE to provide

- a certification that competition is not in the best interest of the department,
- a description of the incumbent contractor’s past performance,
- an outline of the principal issues and/or significant changes to be negotiated in the contract extension, and
- in the case of a federally funded research and development center, a showing of the continued need for the research and development center.

Based on such documentation, the agency head can authorize a contract extension of up to 5 years. Table 2 lists the ten federally funded research and development centers for which DOE has awarded contracts non-competitively since this guidance was issued.
Table 2: Ten DOE Federally Funded Research and Development Centers That Do Not Have Competitively Awarded Contracts

<table>
<thead>
<tr>
<th>Site name</th>
<th>Site contractor</th>
<th>Year contractor began operating the site</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ames National Laboratory</td>
<td>Iowa State University</td>
<td>1943</td>
</tr>
<tr>
<td>Argonne National Laboratory</td>
<td>University of Chicago</td>
<td>1946</td>
</tr>
<tr>
<td>Fermi National Laboratory</td>
<td>Universities Research Association</td>
<td>1967</td>
</tr>
<tr>
<td>Jefferson Lab</td>
<td>Southeastern Universities Research Association</td>
<td>1984</td>
</tr>
<tr>
<td>Lawrence Berkeley National Laboratory</td>
<td>University of California</td>
<td>1947</td>
</tr>
<tr>
<td>Lawrence Livermore National Laboratory</td>
<td>University of California</td>
<td>1952</td>
</tr>
<tr>
<td>Los Alamos National Laboratory</td>
<td>University of California</td>
<td>1943</td>
</tr>
<tr>
<td>Pacific Northwest National Laboratory</td>
<td>Battelle Memorial Institute</td>
<td>1964</td>
</tr>
<tr>
<td>Princeton Plasma Physics Laboratory</td>
<td>Princeton University</td>
<td>1975</td>
</tr>
<tr>
<td>Stanford Linear Accelerator Facility</td>
<td>Stanford University</td>
<td>1976</td>
</tr>
</tbody>
</table>

Source: GAO analysis of DOE data.

DOE’s decision not to compete some of the federally funded research and development center contracts has not been without controversy. For example, in 2001, DOE extended the management and operating contracts with the University of California for the Los Alamos and Lawrence Livermore National Laboratories. The University of California has operated these sites for 50 years or more and is the only contractor ever to have operated them. In recent years, we and other organizations have documented significant problems with laboratory operations and management at these two laboratories—particularly in the areas of safeguards, security, and project management. Congression committees and others have called for DOE to compete these contracts. Even with these problems and concerns, however, DOE chose not to compete these contracts.

contracts. This decision was made at the highest levels in the department and was based on national security considerations. Rather than compete these contracts, DOE intends to address these performance problems using contract mechanisms.

In the 2001 contract extension, DOE required the university to focus on strengthening management performance in five areas, including initiatives for safety and project management. For the first 2 years of the 5-year contract period, the University of California must meet specific requirements before it can earn any of the $17 million in incentive fees available under the contract. DOE is to assess the university’s performance on these specific requirements on a pass/fail basis. After the first 2 years of the contract, performance in these 5 areas will be assessed as part of the regular performance measures in the contract. The department’s first (2001) annual assessment found that the contractor was meeting the required milestones for all of the improvement initiatives. However, many of the milestones in the first year involved evaluating existing systems or developing action plans. For other objectives that focus on results, such as demonstrating improved performance in nuclear facility operations, the final outcomes will not be known for several years. Therefore, it remains to be seen whether DOE will be successful in improving the University of California’s performance using these contracting tools. If the University of California does not make significant improvements in its performance, DOE may need to reconsider its decision not to compete the contracts.

DOE has reported that all of its major site contracts incorporate performance-based techniques to define requirements and measure results. Before DOE initiated its contract reforms, major site contracts generally had broad statements of work that focused more on annual budgets and work plans rather than specific results to be achieved. Fees under these contracts usually consisted of a base fee that was guaranteed (fixed) plus an award fee that was paid if the contractor met general performance expectations. In the mid-1990s, DOE began restructuring its major site contracts to use results-oriented statements of work and, for most of the major site contracts, to incorporate performance incentive fees that were designed to reward the contractor if it met or exceeded specific performance expectations in priority areas. These fees may be

Contracts Are Performance-Based, but DOE Has Difficulty Developing Effective Performance Objectives and Measures

\[\text{Contracts Are Performance-Based, but DOE Has Difficulty Developing Effective Performance Objectives and Measures}\]

\[\text{DOE has reported that all of its major site contracts incorporate performance-based techniques to define requirements and measure results. Before DOE initiated its contract reforms, major site contracts generally had broad statements of work that focused more on annual budgets and work plans rather than specific results to be achieved. Fees under these contracts usually consisted of a base fee that was guaranteed (fixed) plus an award fee that was paid if the contractor met general performance expectations. In the mid-1990s, DOE began restructuring its major site contracts to use results-oriented statements of work and, for most of the major site contracts, to incorporate performance incentive fees that were designed to reward the contractor if it met or exceeded specific performance expectations in priority areas. These fees may be}\]

\[\text{\textsuperscript{8} The contract fee, or profit, is the amount DOE pays to the contractor over the allowable costs.}\]
tied to either subjective or objective performance measures, but DOE regulations suggest the use of specific and quantifiable measures whenever possible. In 1999, DOE issued additional regulations that limited the use of base fee and established a clear preference for contracts where all of the fee was based on a contractor’s performance.

Since DOE changed its policy in favor of using incentive fees, there has been a substantial shift in the type of fees available on DOE contracts. As shown in figure 1, between fiscal years 1996 and 2001, DOE decreased the total aggregate amount of base and award fee available to its contractors and substantially increased the amount of fee that is based on performance incentives. For individual contracts, the percentage of each fee type varied widely. For example, in fiscal year 2001, the Sandia National Laboratories contract had 100 percent base fee, and the Oak Ridge National Laboratory contract had 100 percent performance incentive fee.

Figure 1: Total Aggregate Fee Available to Contractors on Major Site Contracts, by Type of Fee, Fiscal Years 1996 and 2001

Note: The 2001 fee data excludes two site contracts—Fernald and Rocky Flats. These contracts included multi-year incentive fees that will not be computed until site closure occurs. The contracts call for site closure in 2010 and 2006, respectively.

Source: GAO analysis of DOE Data.
In addition to shifting most of the fee available to incentive fee, in 1999, DOE also established a new contract clause making payment of fee conditional on meeting certain safety requirements and other minimum requirements in the contract. According to language in this clause, in order to receive all of the earned fee, the contractor must meet, among other requirements, minimum environment, safety, and health requirements and avoid any “catastrophic” events such as a fatality or serious workplace-related injury. Since 1999, DOE has withheld over $5 million in fees from six contractors under this conditional payment of fee clause. The largest fee withheld—$2 million—was from CH2M Hill Hanford Group, Inc., for “failures to meet the contractually imposed minimum environment, safety, and health performance requirements” as defined by the contractor’s integrated safety management system.

Although these changes reflect a marked shift in DOE’s approach, the lack of good performance measures blunted their effect. Since 1997, numerous studies and reports—both internal and external to the department—criticized DOE’s performance-based contracts for ineffective performance measures. Examples include the following:

- DOE’s Office of Inspector General has issued 11 reports since 1997 that found multiple problems with DOE’s performance measures. In 2001, the Inspector General reported, after reviewing the Office of River Protection Tank Farm Management, Oak Ridge Y-12 Plant, and Kansas City Plant contracts, that DOE was not focusing on high priority outcomes, was loosening performance requirements over time without adequate justification, and was failing to match appropriately challenging contract requirements with fee amounts. The department disagreed with this report, stating that it was not appropriate to evaluate the overall success of performance-based contracts by looking at individual performance measures.

- In 1999, reporting on a self-assessment of its performance-based contracting practices, DOE concluded that while significant improvements had been made in the management of performance-based contracts, several issues had arisen. These issues included difficulties with measuring the results of basic science activities, establishing performance measures that were consistent with project baselines, determining the appropriate use of incentive fees for non-profit contractors, and balancing incentives that both challenge the contractor and continue to reward performance that has been sustained at an excellent level.
In its 1999 review of project management at DOE, the National Research Council found that DOE did not always take advantage of the performance-based incentive approach and did not have standard methods for measuring project performance. The council’s 2001 follow-up assessment stressed the importance of using methods such as performance-based contracting to focus contractors on achieving desired results. The council added that success would be determined by how well these methods are followed and recommended that DOE strengthen its performance-based contracting guidance and practices.

In response to these and other criticisms of its performance-based incentives, DOE has taken several actions that include issuing criteria for a performance incentive development process at the field office level and focusing on developing performance incentives more directly linked to a site’s strategic objectives. For example, DOE officials said that multi-year incentives in the Hanford contract and multi-site incentives that tie together activities at four production sites—Kansas City in Missouri, Savannah River in South Carolina, Pantex in Texas, and Y-12 at Oak Ridge, Tennessee—strive to establish the strategic focus that was absent from performance incentives in earlier contracts. DOE officials pointed out that, with these new incentives, greater progress was being made. For example, the Hanford site had reached its cleanup goals for fiscal year 2001. However, it remains to be seen if contractors will meet milestones throughout the contracts’ full length and, if they do not, if DOE will require contractors to forfeit the provisional fee payments as allowed under the contracts.

Although DOE has made strides in implementing its contract reform initiatives and has reviewed the performance measures in many of its contracts, the department has developed little objective information to demonstrate whether the reforms have resulted in improved contractor performance. In the early years of contract reform, DOE measured progress in terms of developing and issuing new contracting policies and guidance. As new policies were established, the department also focused on assessing its progress in implementing these policies in key areas of competition and performance-based contracting. More recently, DOE has reviewed many of its site contracts to determine, among other things, whether the performance incentives are working properly. While these steps are useful, this information does not help DOE determine outcomes—whether, for example, competing more contracts resulted in more favorable contract terms for the government or better performance from its contractors. DOE program managers and procurement officials at...
DOE headquarters and several sites believe that contract reforms have resulted in improved contractor performance, and they cite a number of examples where they believe contractor performance has improved. However, there are also numerous examples of contractors who performed poorly. Furthermore, DOE’s February 2002 review of its Environmental Management program observed that significant progress in cleanup and risk reduction had not been achieved despite the performance-based contracting approach. Since DOE does not have measures to determine whether the contract reform initiatives had resulted in improved performance, we examined the extent of cost overruns and schedule delays on a number of DOE’s major projects as a partial indicator of success. For these projects, cost and schedule data showed no improvement when compared to similar data in 1996. While this performance information provides only a limited view of department-wide contractor performance, it does raise questions regarding the overall effectiveness of the reform initiatives.

**DOE’s Measurement Focused on Implementation, Not Outcomes**

At the outset of contract reform, DOE established specific action steps and related time frames for changing its contracting practices. For example, DOE set a goal of developing guidance by August 1994 for increasing competition in awarding contracts. Subsequently, DOE proposed new regulations concerning contract reforms in the areas of competition, performance-based contracting and fee policies. As the department’s contract reform activities shifted from issuing guidance to restructuring actual contracts, officials began to monitor the extent to which its contracting organizations adopted DOE’s contracting policy changes in key reform areas. Because the contract cycle for the large site contracts was so long—typically contracts were renewed about every 5 years—DOE encouraged early incorporation of contract reform principles as each contract came up for renewal.

Over the 8 years since the contract reform initiative was introduced, DOE has primarily gauged its progress by monitoring implementation of the reforms and reviewing individual contracts rather than by developing objective measures to determine whether the reforms have resulted in improved contractor performance. In addition to tracking the number of contracts that incorporated the new requirements to use competition and performance-based features, the department reviewed the implementation of performance-based contracting for many of its major contracts. Some examples of DOE’s monitoring activities include:
DOE’s annual performance reports required under the Government Performance and Results Act contained measures for both competing major site contracts and converting them to performance-based contracts. In 1999, DOE reported that it exceeded the goal of awarding at least 50 percent of the major site contracts using competitive procedures. In the reports for the years 1999, 2000, and 2001, DOE met its performance goals to convert all major site contracts awarded in each year to performance-based contracts.

DOE’s Office of Procurement and Assistance Management monitored the contracts awarded at major sites. For the years 1997 through 2000, the office reported that DOE met its annual goal of awarding contracts that were performance-based at all of the major sites.

DOE maintains a Web site that provides information on the status of its procurement goals. These goals include increasing the use of competition in awarding contracts and of performance-based concepts in those contracts. DOE’s Web site reports that as of 2001, 26 of its major site and facility contracts were competed and that 100 percent of these major contracts are performance-based.

In 1997, the department’s self-assessment of contract reform determined that progress had been made in implementing contract reforms across the complex. However, the report noted difficulties in identifying and quantifying contract reform data and recommended ongoing analysis of key reform areas such as the effectiveness of fixed-price contracting.

In both 1997 and 1999, the department reported on its use of performance-based incentives in major site contracts. The department documented considerable progress in developing guidance and in incorporating performance-based incentives but also found that early incorporation of performance-based concepts had resulted in some poorly structured incentives. For example, performance incentives were sometimes overly focused on process milestones rather than outcomes. The 1997 report recommended issuing guidance on how to restructure performance objectives, but not on how to assess the effectiveness of the restructured incentives. The 1999 report concluded that the quality of contractor performance incentives had improved and that the performance incentives were incorporated into contracts in a more timely manner. The report further stated that the best measure of the effectiveness of the incentives was improvement in contractor
performance. The report discussed specific contracts but did not present overall data on contractor performance.

Procurement and program officials in headquarters continue to be actively involved in developing and reviewing performance measures in major site contracts. DOE officials said this oversight is improving the quality of performance incentives and providing valuable information on lessons learned. They acknowledged, however, that DOE has not developed objective information on the outcomes associated with the reforms. Such results-oriented information is important to determine the extent to which the contract changes have resulted in improved contractor performance.

### Anecdotal Evidence Provides No Overall Measure of Improved Performance

Although objective performance information focusing on results is not available, DOE program managers and procurement officials at both DOE headquarters and field operations offices believe that contract reforms have made a difference. In support of this view, DOE officials generally provide examples that they believe demonstrate improved contractor performance. For example, officials at DOE's Albuquerque operations office pointed out that after competing the contract for the Pantex site, the new contractor met required production levels that were not achieved by the previous contractor. These officials also mentioned that the poor performance by the previous contractor was one of the deciding factors in competing the contract for the Pantex site.

In addition to the examples of improved performance provided by DOE officials, DOE's 1999 review of its performance-based contracting practices reported that "anecdotal evidence supports that the proper use of well-structured performance-based incentives is leading to improvements in performance at some DOE sites." One of the examples cited in this internal review was improved performance at the Rocky Flats site under a performance-based contract established in 1995. Under the previous contract with a broad statement of work, the contractor was primarily safeguarding and maintaining facilities at the site, and no buildings had been decontaminated, demolished, and removed. When DOE competed the contract in 1995 and selected a new contractor, DOE also incorporated performance measures into the contract. Consistent with

---

these measures, the new contractor decontaminated, demolished, and removed six buildings during fiscal year 1996 and 12 during fiscal year 1998.

Other examples demonstrate, however, that the instances DOE cites are not necessarily representative of the overall performance of DOE’s contractors. Examples of poor performance by DOE’s contractors include the following:

- DOE has experienced major cost overruns and schedule delays on the National Ignition Facility at Lawrence Livermore National Laboratory in California. This facility, the size of a football stadium, is designed to produce intense pressures and temperatures to simulate in a laboratory the thermonuclear conditions created in nuclear explosions. DOE considers the facility to be an essential component of the program to ensure the safety and reliability of the nuclear weapons stockpile in the absence of nuclear testing. Although DOE had incorporated performance-based measures and incentives into the overall contract with the University of California, which operates the laboratory and manages the construction project, performance problems still occurred. We reported in August 2000 that the estimated cost of this facility had increased from $2.1 billion to $3.3 billion and that the scheduled completion date had been extended by 6 years to 2008. We attributed these major cost and schedule changes to inadequate management by the contractor and DOE oversight failures. We also found that the performance-based contract placed little emphasis on the National Ignition Facility project even though it dominated the laboratory’s budget and mission. DOE withheld $2 million of the fiscal year 1999 performance fee in recognition of the “significant mission disruption” caused by problems with this project. DOE officials said that the department has since modified the performance-based contract to increase the emphasis on this project and has taken additional steps to improve both contractor management and DOE oversight.

- DOE has had problems with cost and schedule performance on its contract for the Mound site in Ohio. In August 1997, DOE awarded a

---

cost-plus-award fee performance-based contract for the accelerated cleanup of the Mound site. This contract called for cleaning up the site and transferring facilities to the local community by no later than September 2005 at a total estimated cost of $427 million. In May 2001, DOE’s Office of Inspector General reported that the department and the contractor had committed to that schedule without knowing whether the date was achievable and that the cost and schedule had been established with limited knowledge of the soil and building contamination. The report added that completion of this work was estimated for December 2009 at a cost of over $1 billion.

DOE is becoming aware of the problems with relying heavily on anecdotal information when trying to assess outcomes. Officials in one of DOE’s largest program offices—Environmental Management, representing almost a third of the department’s overall budget—recently reported fundamental problems with their program, and with the department’s ability to manage for results. In a February 2002 review, the office stated that although the Environmental Management program had spent over $60 billion since 1989, little progress had been made toward cleaning up radioactive and hazardous wastes resulting from over 50 years of producing nuclear weapons, or toward reducing risks to the public and the environment.

During fiscal years 2000 and 2001, however, most of the contractors at Environmental Management sites had earned more than 90 percent of their available performance incentive fee, indicating that the contractors were successfully achieving the performance goals established in their contracts. The Assistant Secretary for Environmental Management reported that if such “successes” can take place without significant progress in cleanup and risk reduction, the program has been using the wrong set of indicators to measure success. She added that Environmental Management program indicators “measured process, not progress, opinions, not results.” Among the conclusions in the report was that the Environmental Management program needed to significantly improve its management of performance-based contracts, focus on accomplishing measurable results, and align contractors’ performance fees with end points rather than intermediate milestones.


Status of Major DOE Projects Does Not Indicate Improved Performance

Based on our review of the performance of selected projects, it does not appear that DOE’s contractors have significantly improved their performance since 1996. Because we could not determine whether DOE’s contract reform initiatives had resulted in improved performance using the department’s measures, we reviewed DOE’s ongoing projects to assess whether they were experiencing cost overruns or schedule delays. We compared current ongoing DOE projects with estimated total costs exceeding $200 million with similar information we developed in 1996 on projects with estimated total costs exceeding $100 million.\(^\text{14}\)

In both 1996 and 2001, over half of the projects we reviewed had both schedule delays and cost increases. Furthermore, as shown in table 3, the proportion of projects experiencing cost increases of more than double the initial cost estimates or schedule delays of 5 years or more increased during the 6-year period. For example, the initial cost estimate in 1998 for the spent nuclear fuels dry storage project at Idaho Falls, Idaho, was $123.8 million with a completion date of 2001. Currently, the cost estimate for this project is $273 million with a completion date of 2006. Appendix II contains additional information on DOE’s ongoing major projects as of December 2001.


\(^{14}\) We selected projects with estimated total costs exceeding $200 million in 2001 to ensure a roughly equivalent sample size of projects compared to the number of projects we reviewed in 1996, while limiting the sample size to a manageable number of projects.
Table 3: Comparison of Cost Overruns and Schedule Delays for Ongoing Projects in 2001 with Ongoing Projects in 1996

<table>
<thead>
<tr>
<th>Number of projects reviewed</th>
<th>1996</th>
<th>2001</th>
</tr>
</thead>
<tbody>
<tr>
<td>Projects with a cost estimate of more than double the initial cost estimate</td>
<td>7 (28%)</td>
<td>6 (38%)</td>
</tr>
<tr>
<td>Projects with schedule delays of 5 years or more</td>
<td>8 (32%)</td>
<td>6 (38%)</td>
</tr>
</tbody>
</table>

*aWe evaluated 34 projects in 1996 with estimated costs greater than $100 million. However, nine of the projects were environmental restoration projects, and DOE’s original and/or current cost estimates did not estimate costs through project completion. In 1998, DOE divided these environmental restoration projects into multiple projects at each site. Therefore, we excluded these projects from our current analysis.

*bThere are 10 additional projects with total project costs greater than $200 million, but those projects have either recently started or have been suspended.

Source: GAO analysis of DOE data.

The projects we reviewed—with estimated costs ranging from $270 million to $8.4 billion—may not be representative of all DOE projects. Although this comparison provides only a limited measure of contractor performance, it does raise questions about the overall impact of DOE’s contract reform initiative on improving contractor performance.

DOE’s Approach to Contract Reform Was Not Consistent with Best Practices

The problems with DOE’s ability to track the results of contract reform reflect a broader need to develop an approach to managing its initiatives that is more consistent with best practices. As part of our review, we looked at best practices for managing improvement initiatives. We found that high-performing organizations use a systematic results-oriented management approach that includes defining goals for the initiative and gauging progress towards those goals. They also use information on results to continuously adjust the implementation of the initiative and sustain improvements. DOE’s approach to contract reform did not incorporate these best practices, and its emphasis on measuring progress in terms of implementation indicated a focus primarily on contract reform itself as a goal rather than improved performance. Furthermore, DOE

15 As of January 2002, DOE records indicated at least 42 ongoing projects with estimated costs greater than $100 million. We did not review all of DOE’s capital projects with costs over $100 million because of the level of effort that would have been required, since DOE does not maintain centralized information on those projects. Furthermore, five of the ongoing projects we reviewed in 2001 began before the advent of DOE’s contract reform initiatives.
faces the same fundamental challenge—lack of a results-oriented approach—in several other management improvement initiatives that, if successful, could enhance its contract reform efforts.

DOE Has Not Followed Best Practices in Implementing Its Contract Reform Initiative

DOE’s approach to implementing its contract reform initiatives has not followed best management practices. In our review of authoritative literature\(^\text{16}\) we found that leading organizations were able to sustain such management improvement initiatives by using a systematic, results-oriented approach that incorporated a rigorous measurement of progress. Such an approach typically included the following steps: (1) define clear goals for the initiative, (2) develop an implementation strategy that sets milestones and establishes responsibility, (3) establish results-oriented outcome measures to gauge progress toward the goals, and (4) use results-oriented data to evaluate the effectiveness of the initiative and make additional changes where warranted. While DOE followed an implementation strategy for its contract reform initiatives, it implemented those initiatives largely without clearly defining goals, gauging progress toward those goals with results-oriented measures, or using results-oriented data to evaluate the effectiveness of its reforms.

Although DOE had set general, overarching goals for its contract reform efforts, the department did not further define those goals. As stated in the 1994 report of the Contract Reform Team, the overall goal of contract reform was to make the department’s contracting process “…work better and cost less.” The secretary’s preface to the report presented the fundamental problem: “DOE is not adequately in control of its contractors. As a result, the contractors are not sufficiently accountable to the department, and we are not in a position to ensure prudent expenditure of taxpayer dollars in pursuit of our principle missions.” However, DOE did not further align those broad goals in relation to the specific contract reform efforts. For example, the department did not frame its contract reform initiatives to increase competition in terms of improved contractor accountability, better performance, or reduced costs. While increasing the number of competitively awarded contracts is a positive development, it does not by itself indicate that the department’s contracting processes work better or cost less.

\(^\text{16}\) This literature included publications from the National Academy of Public Administration, the Project Management Institute, the Six Sigma model for process improvement, and past GAO studies on implementation of the Government Performance Results Act and other management initiatives.
DOE was effective at establishing an implementation strategy that set milestones and assigned responsibility for carrying it out. For example, DOE’s February 1994 report by its contract reform team contained 48 specific reform actions, each containing a required action, establishing a deadline, and assigning a specific DOE office with responsibility for developing the reform action. These reform actions, for the most part, involved developing policies, procedures, guidance, and plans to implement reforms such as competitive procurements and performance incentives. Our 1996 assessment of DOE progress toward implementing those goals found that DOE had completed 47 of 48 reform actions. Since that time, DOE has continued to set milestones and assign responsibility for its reform initiatives. For example, following an internal review in 1997, the department developed another series of actions to improve its implementation of reform initiatives pertaining to performance-based incentives. Those actions also had milestones for completion and assigned responsibility for carrying them out.

DOE did not establish results-oriented outcome measures for its contract reform initiatives. Instead, as discussed earlier, DOE generally focused on measuring the progress of implementing its reform initiatives and reviewing individual contracts, but did not develop ways to gauge progress towards its overarching reform goals of making contracting work better and cost less. A shortcoming of goals defined so generally is the lack of objective ways in which to measure progress in meeting those goals. Translating the general goal of “working better” into a more specific objective, such as having contractors complete a greater number of their projects on time and within budget, would have helped the department to identify ways it could measure results and, therefore, gauge progress towards the goals of contract reform.

Finally, DOE does not have the results-oriented data to evaluate the effectiveness of its contract reform initiatives. Because the department did not develop clear goals and results-oriented measures, it does not have the results-oriented data necessary to systematically review progress, take corrective action, and reinforce success. Although DOE has received feedback on its reform efforts from internal reviews such as self-assessment reports and external reports by the DOE Inspector General,

GAO, and others, these outside reviews are not a substitute for a systematic feedback process.

Despite not following best practices for reform initiatives, DOE has taken steps to strengthen the management and oversight of its activities. For example, DOE has recently taken steps to integrate contract, project, and financial management functions under a single office—the Office of Management, Budget, and Evaluation/Chief Financial Officer. DOE officials believe that this action will improve the coordination, oversight, and control of these important activities.

| Other Management Improvement Initiatives That Could Enhance Contract Reform Have Similar Problems |
|                                                                                                 |
| Although DOE’s contract reform initiative has focused on increasing competition and holding contractors more accountable for results, DOE recognizes that contract reform by itself is not enough to ensure that improved contractor performance actually occurs. DOE has begun several other initiatives that, if successfully implemented, could enhance its contract reform efforts. These initiatives include efforts to strengthen its management of projects, develop and use information systems for oversight and control, and improve the training and expertise of the DOE staff overseeing contractor activities. We conducted only a limited review of these initiatives and did not fully assess DOE’s implementation against all four steps in a “best practices” approach. Nevertheless, we identified instances where, as with the contract reform initiative, DOE’s management of the initiative fell short of best management practices in one or more areas. Table 4 below outlines these initiatives, how they could enhance the contract reform efforts, and the potential management weakness that could limit their effectiveness. |
## Table 4: DOE Management Improvement Initiatives That Could Enhance Contract Reform

<table>
<thead>
<tr>
<th>Improvement initiative</th>
<th>Description/status</th>
<th>How the initiative could enhance contract reform efforts</th>
<th>Potential problem</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Project management</strong></td>
<td>Began in June 1999 to implement recommendations in National Research Council review on how to improve cost and schedule performance on major projects. In 2000, DOE issued new policy, order, and guidance on managing and controlling projects. In 2001, DOE established a project tracking system and required monthly status reporting on all projects with total costs over $5 million. In 2002, DOE established a goal that 85 percent of major projects have less than a 10 percent variance in cost and schedule.</td>
<td>Provide early indications of problems with projects’ cost and schedule. Provide DOE managers with information necessary to hold contractors accountable for results.</td>
<td>National Research Council follow-up report found that DOE had not clearly defined its goals for the initiative nor developed the results-oriented outcome measures to gauge progress.</td>
</tr>
<tr>
<td><strong>Management information systems</strong></td>
<td>In 2001, DOE began developing a unified planning, programming, budgeting and evaluation process to integrate budget and program results information. System expected to be available for fiscal year 2004 budget cycle.</td>
<td>Provide timely feedback on results to DOE managers. Provide better management information for both budget requests to the Congress and internal management use.</td>
<td>DOE has not established performance measures and indicators to evaluate progress towards meeting program goals.</td>
</tr>
<tr>
<td><strong>Human capital</strong></td>
<td>In 1998, DOE began developing a training and certification program for acquisition management. In 2001, DOE began developing a training and certification program for federal project management. In 2001, DOE began efforts to address an aging workforce, the need for succession planning, and skill gaps. DOE’s September 2001 Five-Year Workforce Restructuring Plan included strategies to address acquisition and project management skill gaps.</td>
<td>Provide DOE staff with technical and managerial skills necessary for effective oversight of contractor activities. Provide DOE staff with knowledge and experience to assess technical and performance risks and determine optimum contracting approach.</td>
<td>DOE has not developed performance measures to indicate whether the human capital initiatives will result in improved performance.</td>
</tr>
</tbody>
</table>

Although none of these initiatives have been fully implemented, their effectiveness may be limited by the same lack of a results-oriented approach to managing the initiative and sustaining improvement as does the department’s contract reform efforts.

Conclusions

Poor performance by DOE contractors and inadequate DOE management and oversight of those contractors led us to conclude in 1990 that DOE’s contracting practices were at high risk for fraud, waste, abuse, and mismanagement. Subsequently, DOE began its contract reform initiative to improve the performance and accountability of its contractors. Although DOE has undertaken a number of reforms over the years and has monitored its progress in implementing those reforms, it has no good measure of the results of the reforms. Aside from individual examples of good or poor performance on specific projects, DOE cannot tell, for example, if the contract reforms have resulted in better performance by its contractors or more favorable contract terms for the government. Limited evidence we developed suggests that contractors managing DOE’s major projects are performing no better in 2001 than on similar projects in 1996.

DOE faces a fundamental challenge to ensuring the effectiveness of its contract reform initiative—developing an approach to managing the initiative that is more consistent with the best practices of high-performing organizations. DOE’s practices in managing its contract reform initiative, as well as its other initiatives such as project management, that could also help to improve contractor performance, fall short of the best practices followed by high-performing organizations. Unless DOE strengthens the way in which it manages initiatives such as contract reform, DOE may not be able to fully realize the benefits of these initiatives and ensure that its programs are adequately protected from fraud, waste, abuse, and mismanagement.

Recommendation for Executive Action

To improve the effectiveness of DOE’s contract reform initiative, as well as other management improvement initiatives, we recommend that the department develop an approach to implementing its initiatives that incorporates best practices including the key elements of (1) clearly defined goals, (2) an implementation strategy that sets milestones and establishes responsibility, (3) results-oriented outcome measures, and (4)
a mechanism that uses results-oriented data to evaluate the effectiveness of the department’s initiatives and to take corrective actions as needed.

Agency Comments

We provided a draft of this report to the Department of Energy for its review and comment. DOE’s Director, Office of Management, Budget, and Evaluation/Chief Financial Officer responded that DOE had three main concerns about our report but agreed with our recommendation that DOE develop an approach to its management improvement initiatives, such as contract reform, that is more consistent with the practices of high-performing organizations. DOE’s first concern was that the report characterizes contract reform as DOE’s fundamental management challenge but the report also discusses program and project management issues. DOE believes this creates the misperception that the procurement system can be used to address the myriad of issues facing the department. We believe that our report fairly and accurately describes the context of contract management in DOE. Our report identifies contract management as a major management challenge for DOE, and one that we have reported on for over 10 years. The report does not suggest that contract management is DOE’s primary or most fundamental management challenge. In fact, we have issued other reports such as our December 2001 report on DOE’s major mission, structure, and accountability problems that discuss more fundamental management issues. However, within the context of those more fundamental management challenges, DOE can and should strive to effectively manage its contracts. Our report does not imply that effective contract management will solve the other problems facing the department. In fact, the report discusses initiatives other than contract reform that are under way at DOE, including the project management initiative, because those initiatives could also have an impact on the results of the contract reform initiative.

DOE’s second concern was that our report concluded that its contract reform initiative was not managed in a systematic manner. DOE said that its 1994 contract reform initiative was managed systematically and included top management oversight, a matrixed implementation team, clearly defined goals and objectives, an implementation strategy, and identified outcomes. DOE also said it used internal assessments of the

effectiveness of specific reform initiatives. Our analysis involved comparing DOE’s approach to contract reform with the best practices for managing improvement initiatives followed by high-performing organizations. That comparison showed that DOE’s approach to contract reform, and to several other management improvement initiatives, was not consistent with those best practices, particularly in the areas of defining measurable goals, establishing results-oriented outcome measures, or developing results-oriented data with which to measure the effectiveness of the initiatives. We revised our report to clarify this point. DOE also questioned how we could criticize its approach to contract reform when we had recommended in earlier reports that it pursue contract reform. Our report does not question the need for contract reform in DOE or the components of DOE’s reform initiative, such as increasing competition and the use of performance-based contracts. Rather, our report assesses what progress DOE has made in implementing the initiatives, whether the initiatives have resulted in improved contractor performance, and any challenges DOE faces in ensuring that its contract reform initiatives are effective.

DOE’s third concern was that the report identifies a limited number of projects to support a conclusion that DOE’s contract management system is in trouble. DOE believes the problems are more likely due to program and project management issues and the risks generally associated with unique, technically complex projects and DOE’s funding and political environment. We believe that our report fairly characterizes DOE’s contract management system. Our report clearly states that DOE has developed little objective information to demonstrate whether its contract reforms have improved contractor performance. We pointed out that anecdotal examples can be used to illustrate both improved contractor performance and continued poor contractor performance. And we identify other evidence to suggest that contractor performance may not have improved. We also acknowledged that other factors, such as DOE’s approach to managing projects, could also affect the outcome of DOE’s contract reform efforts.

Regarding our recommendation that DOE develop an approach to implementing its management improvement initiatives that includes the key elements found in the best practices of high-performing organizations, DOE agreed with the recommendation and said that it would incorporate our observations and recommendation into its future improvement efforts.
DOE also provided technical corrections, which we incorporated as appropriate. DOE’s written comments on our draft report are included in appendix III.

We conducted our review from October 2001 through August 2002, in accordance with generally accepted government auditing standards. Appendix IV provides details on our scope and methodology.

This report contains a recommendation to you. As you know, 31 U.S.C. 720 requires the head of a federal agency to submit a written statement of the actions taken on our recommendations to the Senate Committee on Governmental Affairs and to the House Committee on Government Reform not later than 60 days from the date of this letter and to the House and Senate Committees on Appropriations with the agency’s first request for appropriations made more than 60 days after the date of this letter.

Copies of this report are available on request. In addition, the report will be available at no charge on the GAO Web site at http://www.gao.gov. If you or your staff has any questions on this report, please call me at (202) 512-3841. Key contributors to this report are listed in appendix V.

Sincerely yours,

(Ms.) Gary L. Jones
Director, Natural Resources and Environment
Appendix I: DOE’s Decisions to either Compete or Extend Non-Competitively Its Major Site Contracts

<table>
<thead>
<tr>
<th>Major site or facility</th>
<th>Contractor in 2001</th>
<th>Year of decision to compete or extend</th>
<th>Contract action*</th>
<th>Budget estimate for fiscal year 2001 (in millions)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ames Laboratory</td>
<td>Iowa State University</td>
<td>1999</td>
<td>Extended</td>
<td>$24.8</td>
</tr>
<tr>
<td>Argonne National Laboratory</td>
<td>University of Chicago</td>
<td>1999</td>
<td>Extended</td>
<td>498.3</td>
</tr>
<tr>
<td>Bettis Laboratory</td>
<td>Bechtel Bettis Inc.</td>
<td>1998</td>
<td>Competed</td>
<td>342.0</td>
</tr>
<tr>
<td>Brookhaven National Laboratory</td>
<td>Brookhaven Science Associates</td>
<td>1997</td>
<td>Competed</td>
<td>453.2</td>
</tr>
<tr>
<td>Fermi National Accelerator Laboratory</td>
<td>Universities Research Association</td>
<td>2000</td>
<td>Extended</td>
<td>308.0</td>
</tr>
<tr>
<td>Fernald Environmental Management Project</td>
<td>Fluor Fernald, Inc.</td>
<td>2000</td>
<td>Competed</td>
<td>290.0</td>
</tr>
<tr>
<td>Hanford Environmental Restoration</td>
<td>Bechtel Hanford Inc.</td>
<td>1998</td>
<td>Extended*</td>
<td>177.0</td>
</tr>
<tr>
<td>Hanford Site</td>
<td>Fluor Hanford Inc.</td>
<td>2000</td>
<td>Extended*</td>
<td>665.6</td>
</tr>
<tr>
<td>Idaho National Engineering and Environmental Laboratory</td>
<td>Bechtel BWXT Idaho, LLC</td>
<td>1999</td>
<td>Competed</td>
<td>683.0</td>
</tr>
<tr>
<td>Jefferson Lab</td>
<td>Southeastern Universities Research Association</td>
<td>1999</td>
<td>Extended</td>
<td>76.0</td>
</tr>
<tr>
<td>Kansas City Plant</td>
<td>Honeywell Federal Manufacturing and Technologies</td>
<td>2000</td>
<td>Competed</td>
<td>383.5</td>
</tr>
<tr>
<td>Knolls Atomic Power Laboratory</td>
<td>KAPL, Inc.</td>
<td>2000</td>
<td>Competed</td>
<td>269.0</td>
</tr>
<tr>
<td>Lawrence Berkeley National Laboratory</td>
<td>University of California</td>
<td>1997</td>
<td>Extended</td>
<td>320.0</td>
</tr>
<tr>
<td>Lawrence Livermore National Laboratory</td>
<td>University of California</td>
<td>2000</td>
<td>Extended</td>
<td>1,389.1</td>
</tr>
<tr>
<td>Los Alamos National Laboratory</td>
<td>University of California</td>
<td>2000</td>
<td>Extended</td>
<td>2,000.0</td>
</tr>
<tr>
<td>Mound</td>
<td>BWXT of Ohio</td>
<td>1997</td>
<td>Competed</td>
<td>98.9</td>
</tr>
<tr>
<td>National Renewable Energy Laboratory</td>
<td>Midwest Research Institute</td>
<td>1998</td>
<td>Competed</td>
<td>218.1</td>
</tr>
<tr>
<td>Nevada Test Site</td>
<td>Bechtel Nevada Corp.</td>
<td>2000</td>
<td>Extended*</td>
<td>320.0</td>
</tr>
<tr>
<td>Oak Ridge Environmental Management</td>
<td>Bechtel Jacobs Company, LLC</td>
<td>1997</td>
<td>Competed</td>
<td>546.5</td>
</tr>
<tr>
<td>Oak Ridge National Laboratory</td>
<td>UT-Battelle, LLC</td>
<td>1999</td>
<td>Competed</td>
<td>769.4</td>
</tr>
<tr>
<td>Pacific Northwest National Laboratory</td>
<td>Battelle Memorial Institute</td>
<td>1997</td>
<td>Extended</td>
<td>457.0</td>
</tr>
<tr>
<td>Pantex Plant</td>
<td>BWXT Pantex, LLC</td>
<td>2000</td>
<td>Competed</td>
<td>354.7</td>
</tr>
<tr>
<td>Princeton Plasma Physics Laboratory</td>
<td>Princeton University</td>
<td>2001</td>
<td>Extended</td>
<td>74.1</td>
</tr>
<tr>
<td>River Protection Project Tank Farm Management</td>
<td>CH2M Hill Hanford Group</td>
<td>2001</td>
<td>Extended*</td>
<td>402.7</td>
</tr>
<tr>
<td>Rocky Flats Environmental Technology Site</td>
<td>Kaiser-Hill Co. LLC</td>
<td>2000</td>
<td>Extended*</td>
<td>661.0</td>
</tr>
<tr>
<td>Sandia National Laboratories</td>
<td>Sandia Corporation</td>
<td>1998</td>
<td>Extended*</td>
<td>1,596.5</td>
</tr>
<tr>
<td>Savannah River Site</td>
<td>Westinghouse Savannah River Co.</td>
<td>2001</td>
<td>Extended*</td>
<td>1,431.0</td>
</tr>
</tbody>
</table>
### Appendix I: DOE’s Decisions to either Compete or Extend Non-Competitively Its Major Site Contracts

<table>
<thead>
<tr>
<th>Major site or facility</th>
<th>Contractor in 2001</th>
<th>Year of decision to compete or extend</th>
<th>Contract action*</th>
<th>Budget estimate for fiscal year 2001 (in millions)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Stanford Linear Accelerator Center</td>
<td>Stanford University</td>
<td>1998</td>
<td>Extended</td>
<td>190.0</td>
</tr>
<tr>
<td>Strategic Petroleum Reserve</td>
<td>Dyn McDermott Petroleum Operations Company</td>
<td>1998</td>
<td>Extended&lt;sup&gt;b&lt;/sup&gt;</td>
<td>101.8</td>
</tr>
<tr>
<td>Waste Isolation Pilot Plant</td>
<td>Westinghouse TRU Solutions LLC</td>
<td>2000</td>
<td>Competed</td>
<td>101.3</td>
</tr>
<tr>
<td>West Valley Demonstration Project</td>
<td>West Valley Nuclear Services</td>
<td>1998/2002</td>
<td>Extended</td>
<td>107.4</td>
</tr>
<tr>
<td>Y-12 National Security Complex</td>
<td>BWXT Y-12, LLC</td>
<td>2000</td>
<td>Competed</td>
<td>567.4</td>
</tr>
<tr>
<td>Yucca Mountain Site</td>
<td>Bechtel SAIC</td>
<td>2000</td>
<td>Competed</td>
<td>294.5</td>
</tr>
</tbody>
</table>

<sup>a</sup>To be classified as a competitively awarded contract, DOE must have issued a request for proposals and a public announcement inviting proposals.

<sup>b</sup>DOE competitively awarded the first 5-year contract and subsequently exercised its option to extend the contracts for up to 5 more years, in accordance with its regulations.

<sup>c</sup>The 1995 contract for the Rocky Flats site did not include an option for an extension. When the closure of the site was accelerated to 2006, DOE decided to extend the contract and renegotiate it as a closure contract.

Source: GAO presentation of DOE data.
The following table shows the original and current cost estimates and completion dates for ongoing DOE projects with estimated costs greater than $200 million. The table does not include 10 additional DOE projects with estimated costs greater than $200 million because the projects were suspended or only recently started as of December 2001.

<table>
<thead>
<tr>
<th>Project name and construction line number</th>
<th>Original cost estimate</th>
<th>Current cost estimate</th>
<th>Original completion date</th>
<th>Current completion date</th>
</tr>
</thead>
<tbody>
<tr>
<td>Advanced Mixed Waste Treatment Project (97-PVT-2)</td>
<td>$1,078.9</td>
<td>$1,087.7</td>
<td>December 2002</td>
<td>December 2002</td>
</tr>
<tr>
<td>Civilian Radioactive Waste Management Program</td>
<td>6,300.0</td>
<td>8,394.6</td>
<td>October 2001</td>
<td>December 2004</td>
</tr>
<tr>
<td>Dual-Axis Radiographic Hydrodynamic Test Facility (97-D-102)</td>
<td>30.0</td>
<td>269.7</td>
<td>September 1990</td>
<td>December 2002</td>
</tr>
<tr>
<td>East Tennessee Technology Park Three-Building Decontamination and Decommissioning and Recycle Project (OR-493)</td>
<td>283.9</td>
<td>348.1</td>
<td>December 2003</td>
<td>March 2004</td>
</tr>
<tr>
<td>Facilities Capability Assurance Program (88-D-122)</td>
<td>N/A</td>
<td>445.6</td>
<td>N/A</td>
<td>June 2000</td>
</tr>
<tr>
<td>Hanford Tank Waste Treatment and Immobilization Plant (01-D-416)</td>
<td>12,488.0</td>
<td>4,350.0</td>
<td>2007</td>
<td>2007</td>
</tr>
<tr>
<td>High-Level Waste Removal from Filled Waste Tanks (93-D-187)</td>
<td>88.6</td>
<td>1,550.5</td>
<td>September 1999</td>
<td>September 2028</td>
</tr>
<tr>
<td>Initial Tank Retrieval Systems (94-D-407)</td>
<td>245.0</td>
<td>274.9</td>
<td>March 2000</td>
<td>December 2015</td>
</tr>
<tr>
<td>National Ignition Facility (96-D-111)</td>
<td>1,073.6</td>
<td>2,248.1</td>
<td>June 2002</td>
<td>September 2008</td>
</tr>
<tr>
<td>Silos</td>
<td>N/A</td>
<td>338.1</td>
<td>N/A</td>
<td>December 2006</td>
</tr>
<tr>
<td>Spallation Neutron Source (99-E-334)</td>
<td>1,332.8</td>
<td>1,411.7</td>
<td>September 2005</td>
<td>June 2006</td>
</tr>
<tr>
<td>Spent Nuclear Fuel Dry Storage (98-PVT-2)</td>
<td>123.8</td>
<td>273.0</td>
<td>June 2001</td>
<td>December 2005</td>
</tr>
<tr>
<td>Hanford Spent Nuclear Fuels</td>
<td>714.8</td>
<td>1,600.0</td>
<td>2001</td>
<td>September 2006</td>
</tr>
<tr>
<td>Tank Farm Restoration and Safe Operations (97-D-402)</td>
<td>289.2</td>
<td>285.3</td>
<td>June 2005</td>
<td>June 2005</td>
</tr>
<tr>
<td>Tritium Extraction Facility (98-D-125)</td>
<td>390.7</td>
<td>401.0</td>
<td>June 2005</td>
<td>March 2006</td>
</tr>
<tr>
<td>Weldon Springs Site Remedial Action Project</td>
<td>357.7</td>
<td>905.2</td>
<td>September 1995</td>
<td>September 2002</td>
</tr>
</tbody>
</table>

*Projects that are not funded as construction line items do not have project numbers. All costs, unless otherwise specified, are "total project costs." The cost data were obtained from DOE Congressional budget requests and other DOE-provided data. The term N/A means cost or schedule not available or not yet developed.

*For consistency we used, when available, preliminary budget estimates submitted to Congress as the basis for original cost estimates.
Appendix II: Cost and Schedule Performance on DOE’s Major Projects as of December 2001

Total project cost for construction projects typically includes only the design, construction, and startup costs that precede production operations. Total project cost for this project also includes estimated costs for over 10 years of production operations and other associated costs. The current completion date refers to completion of the construction phase.

The contractor has submitted a “Request for Equitable Adjustment” of over $48 million due to a six-month schedule slip the project experienced as a result of a delay in the issuance of environmental permits. Because the Request for Equitable Adjustment is still under review, the $48 million is not included in the current cost estimate.

The original baseline for this program included construction of the exploratory studies facility and, if suitable, a site recommendation and a license application. The current scope of the program was broadened in 1997 to include all elements of the Civilian Radioactive Waste Management Program, which now includes development of license application, design and construction of Yucca Mountain Repository, licensing interactions with the Nuclear Regulatory Commission, and development of a transportation system. The current completion date is only for the license application.

We reported in 1996 that the current cost and completion date for the Yucca Mountain Site Characterization Project were $4,300 million and March 2002, respectively. In 1997, DOE expanded the project to include the entire Civilian Radioactive Waste Management Program.

The original scope of this project at initial authorization in 1988 included two buildings and two single pulse flash x-ray machines. The project has since undergone several changes in scope, which now includes three buildings, a containment vessel to reduce emissions to the environment, a single pulse machine, and a multiphase machine.

This amount is a total estimated cost from the fiscal year 1988 Budget Request, which does not include other project costs. Other project costs include supporting research and development and plant support costs during construction, activation, and startup. There was no requirement for a total project cost estimate in 1988.

This project has a few subprojects completing closeout activities and two still underway. DOE anticipates additional funding needs and a schedule extension to complete the final two subprojects.

We reported in 1996 that the current cost for the Facilities Capability Assurance Program was $447 million and the completion date was not available. No cost estimate was available when the project was originally proposed.

This original cost estimate from the fiscal year 2001 Budget Request was based upon the privatization concept and included plant operations through fiscal year 2018.

DOE expanded the original scope of this project in fiscal year 1994 to incorporate three ongoing projects, which increased the total project cost from $88.6 million to $828 million and the project completion date from 1999 to 2008 in the fiscal year 1996 budget. The cost and schedule were revised again in fiscal year 2000 to include, among other projects, the equipment and infrastructure required to remove the high level waste inventory from nine additional tanks.

We reported in 1996 that the current cost and completion date for the High Level Waste Removal project were $828.2 million and September 2008, respectively. DOE expanded the scope of this project in 1994.

We reported in 1996 that the current cost and completion date for the Initial Tank Retrieval System project were $358.2 million and March 2010, respectively.

The current completion date refers to completion of the construction and startup phase.

In June 2002 DOE’s Office of Inspector General reported that the total project cost for the Tritium Extraction Facility could increase to as much as $500 million and that the facility may not be completed until December 2006.

We reported in 1996 that the current cost and completion date for the Weldon Springs Remedial Action Project were $865.0 million and 2001, respectively.

Source: GAO analysis of DOE and National Research Council data.
Appendix III: Comments from the Department of Energy

Department of Energy
Washington, DC 20585

AUG 27 2002

Ms. Gary L. Jones
Director, Natural Resources and Environment
U.S. General Accounting Office
441 G Street, NW
Room 2964
Washington, DC 20548

Dear Ms. Jones:

We have reviewed the draft General Accounting Office (GAO) Report entitled “Contract Reform: DOE Has Made Progress, but Actions Needed to Ensure Initiatives Have Improved Results” (GAO-02-798). Specific technical comments to the draft report are attached. We appreciate the opportunity to discuss these matters with you and are pleased that the report recognizes the Department of Energy’s (DOE) positive achievements in a number of areas related to contract and project management, particularly in GAO’s recognition of DOE’s progress in implementing its 1994 Contract Reform initiative. That early initiative was an important first step in what is an important and continuing area of management attention in DOE. Your past advice has assisted us in defining parallel, as well as, subsequent improvement initiatives. The report also identifies DOE’s progress in such areas as: use of competition for its major site and facility management contracts; the use of performance-based contracting approaches, including new contract types that shift more performance and financial risk to the contractor; and improvements in project management.

We continue to have a basic concern with GAO’s formally stated opinion that contract reform is DOE’s fundamental management challenge. We note that the original audit focus was contract reform, but this focus was broadened to include program and project management. Having broadened its scope of inquiry, however, the GAO’s report title and overall summation remains the same. That is, the report continues to underscore the misperception that the terms and conditions of the contract, and procurement regulations and guidance, can fully address the myriad of issues facing DOE.

We also disagree with the report’s apparent conclusion that the 1994 Contract Reform initiative was not managed in a systematic manner. To the contrary, the initiative had the clear support of the Secretary, a top-level board of directors, a project manager, a matrixed implementation team, clearly defined goals and objectives, an implementation strategy and schedule, identified roles and responsibilities, identified outcomes and tracking mechanisms. Furthermore, DOE used a number of mechanisms, most notably internal assessments of the effectiveness of specific contract reform initiatives, to determine whether the reforms were accomplished and to
identify their impact. Where problems were identified, corrective measures have been taken; where changes did not result in anticipated outcomes, adjustments have been made. Parallel and follow-on reform initiatives not discussed in this report have been integrated into the Department's strategic planning and performance measurement systems. Although GAO has conducted numerous past assessments of the 1994 contract reform effort and was very familiar with the Department's methodology, it has not critiqued DOE's management approach. Furthermore, we note that GAO questions certain of the original recommendations/objectives of contract reform which were in direct response to earlier criticisms and recommendations made by the GAO and Congressional Committees.

Regarding the issues related to performance-based contracting, measures, and incentives, we agree that the concept of performance-based contracts presents a difficult challenge and that progress is evolutionary. In this regard, a recent study by outside consultants compared DOE facility management/remediation contracts to similar contracts awarded by other federal agencies. The study found that DOE major site and facility contracts, when compared to other agencies' contracts, generally evidenced significantly higher risk factors (for the contractor) and technical complexity and somewhat lower available fees. The study team also found that the other-agency contracts, while characterized as performance-based, relied on largely subjective performance objectives and measures not unlike the cost-plus-award fee contracts used by DOE prior to 1994. On the other hand, DOE has aggressively pursued the use of performance-based contracting approaches and is one of the few Federal agencies where performance management has been reflected in its contracts.

We are also concerned that the report acccidentally identifies a limited number of troubled projects to support its contention that DOE's contract management system is in trouble. A review of the projects at issue would indicate the difficulties have less to do with contract management issues than with programmatic and project management issues and the significant risks generally associated with one-of-a-kind projects involving advanced technologies with extensive complexity, uncertain funding, and difficult political environments.

Notwithstanding the foregoing, we agree with the report's conceptional recommendation that DOE adopt systematic approaches to developing, implementing, and managing various management initiatives. Finally, we note that the GAO report presents a historical snapshot of the Department's implementation of performance-based contracts. The Department continues to strive toward putting effective and efficient contracts in place that will result in achieving or exceeding the Department's objectives at its various sites. Commencing in 2001, the Department put in place numerous contracts with either multi-year incentives or which were awarded on a cost-plus-incentive-fee completion basis. These contracts not only provide incentives to the contractor to achieve the Department's objectives, but if possible, exceed them.

Even with the placement of these contracts, the Department continues to review its approach to performance-based contracting as evidenced by the numerous internal reviews/reports examining the Department's implementation of these contracts. The Department continues to seek ways to
expand the implementation of what works and correct what does not. However, this is a learning process, and requires time to fully implement. We appreciate the GAO's observations and recommendations and will incorporate them into our future improvement efforts.

Sincerely,

Bruce M. Carles
Director, Office of Management, Budget and Evaluation/Chief Financial Officer

Attachment
Appendix IV: Scope and Methodology

To assess the progress that DOE has made since 1996 in implementing contract reform initiatives in the key areas of developing alternative contracting approaches, increasing competition, and using performance-based contracts, we reviewed DOE’s three self-assessment reports on contract reform efforts and GAO and DOE Office of Inspector General reports on DOE contract and project management since 1996. We also interviewed officials from DOE’s Offices of Contract Management and Procurement and Assistance Policy, and procurement officials with the National Nuclear Security Administration. The National Nuclear Security Administration, a semi-autonomous agency within DOE, has its own procurement organization. However, since both entities follow the same policies, regulations, and guidance, we have not made a distinction in this report between contracts and projects of the two organizations. To assess the extent to which DOE had incorporated the key contract reforms into its major facility contracts, we obtained information on 33 contracts that DOE’s headquarters procurement office identified as site or facility management contracts. We reviewed the contract award history of these major facility contracts, to determine which contracts had been competed as of 1996 and as of 2001. To qualify as a competitively awarded contract, DOE must have issued a request for proposals and a public announcement inviting proposals. We also obtained data on annual budgets and fees available and earned for these same contractors for fiscal years 1996 through 2001. We did not attempt to validate this information provided by DOE. In addition, we reviewed documentation for major facility contracts obtained from DOE’s Albuquerque Operations Office, Richland Operations Office, and the Office of River Protection.

To determine the extent to which these initiatives have resulted in improved contractor performance, we interviewed DOE officials from the Office of Contract Management and the three largest program offices—Environmental Management, Defense Programs, and Science. In addition, we interviewed procurement and program office officials at DOE’s Albuquerque Operations Office, Richland Operations Office, and the Office of River Protection. We reviewed documents they provided, including the procurement organization’s balanced scorecard. In addition, we reviewed DOE’s February 2002 review of the Environmental Management program, and numerous GAO and Inspector General reports. Because DOE did not have objective results-oriented measures of contractor performance, as a potential indicator of that performance, we developed information as of December 2001 on the cost and schedule performance of DOE’s ongoing projects and compared that information with similar information we developed in 1996 on DOE major system acquisitions. In 1996, DOE categorized a “major system acquisition” as a project with a total project...
cost greater than $100 million. When we began our review in January 2002, we learned that DOE had since raised the threshold of “major project” to $400 million. Since our compilation of DOE reported data revealed only 19 ongoing projects that meet the current $400 million threshold (nine of which had recently started or were on hold), we expanded our scope to projects with total project costs greater than $200 million, in order to compare results on a similar number of projects. Those projects were under the management and oversight of DOE’s site contractors or under privatization projects under DOE’s oversight. There may be other projects with total project costs greater than $200 million, but they were not identified by DOE during our review. Because DOE does not maintain centralized data on its projects, we obtained information from project management offices within DOE and its National Nuclear Security Administration. We did not verify the data obtained from DOE, but we did examine the reasonableness of these data based on information in prior GAO reports and audits. For consistency, we used, when available, preliminary budget estimates submitted to the Congress as the basis for original cost estimates and completion dates, comparing those to current cost estimates and completion dates as of December 2001. For this report, we used, wherever possible, the projects’ “total project cost,” which includes construction and operating funds. Where these costs are not available, we used the “total estimated cost,” which includes construction costs. We have footnoted the latter. (See appendix II.)

To identify the challenges, if any, that DOE faces in ensuring the effectiveness of its contract reform initiatives, we reviewed the reports of the National Research Council on improving DOE project management. In addition, we reviewed reports and other documentation from the National Academy of Public Administration, the Project Management Institute, and prior GAO work to develop best practices criteria for managing improvement initiatives. We compared DOE’s implementation of its contract reform initiative to these best practices criteria to determine areas of concern. To identify the other management improvement initiatives that could impact contract reform, we reviewed the reports of the National Research Council, GAO and Inspector General; the President’s Management Agenda for fiscal year 2002; and DOE’s 5-year workforce restructuring plans. We also interviewed DOE officials in the Office of Engineering and Construction Management and the Office of Program Analysis and Evaluation.

We conducted our review from October 2001 through August 2002 in accordance with generally accepted government auditing standards.
Appendix V: GAO Staff and Acknowledgments

GAO Contacts

William Swick (206) 287-4800

Staff

In addition to those named above, Carole Blackwell, Robert Crystal, Doreen Feldman, Molly Laster, Patricia Rennie, Carol Shulman, Stan Stenersen, and Arvin Wu made key contributions to this report.
The General Accounting Office, the investigative arm of Congress, exists to support Congress in meeting its constitutional responsibilities and to help improve the performance and accountability of the federal government for the American people. GAO examines the use of public funds; evaluates federal programs and policies; and provides analyses, recommendations, and other assistance to help Congress make informed oversight, policy, and funding decisions. GAO’s commitment to good government is reflected in its core values of accountability, integrity, and reliability.

The fastest and easiest way to obtain copies of GAO documents at no cost is through the Internet. GAO’s Web site (www.gao.gov) contains abstracts and full-text files of current reports and testimony and an expanding archive of older products. The Web site features a search engine to help you locate documents using key words and phrases. You can print these documents in their entirety, including charts and other graphics.

Each day, GAO issues a list of newly released reports, testimony, and correspondence. GAO posts this list, known as “Today’s Reports,” on its Web site daily. The list contains links to the full-text document files. To have GAO e-mail this list to you every afternoon, go to www.gao.gov and select “Subscribe to daily E-mail alert for newly released products” under the GAO Reports heading.

The first copy of each printed report is free. Additional copies are $2 each. A check or money order should be made out to the Superintendent of Documents. GAO also accepts VISA and Mastercard. Orders for 100 or more copies mailed to a single address are discounted 25 percent. Orders should be sent to:

U.S. General Accounting Office
441 G Street NW, Room LM
Washington, D.C. 20548

To order by Phone: Voice: (202) 512-6000
TDD: (202) 512-2537
Fax: (202) 512-6061

Contact:
E-mail: fraudnet@gao.gov
Automated answering system: (800) 424-5454 or (202) 512-7470

Jeff Nelligan, managing director, NelliganJ@gao.gov (202) 512-4800
U.S. General Accounting Office, 441 G Street NW, Room 7149
Washington, D.C. 20548