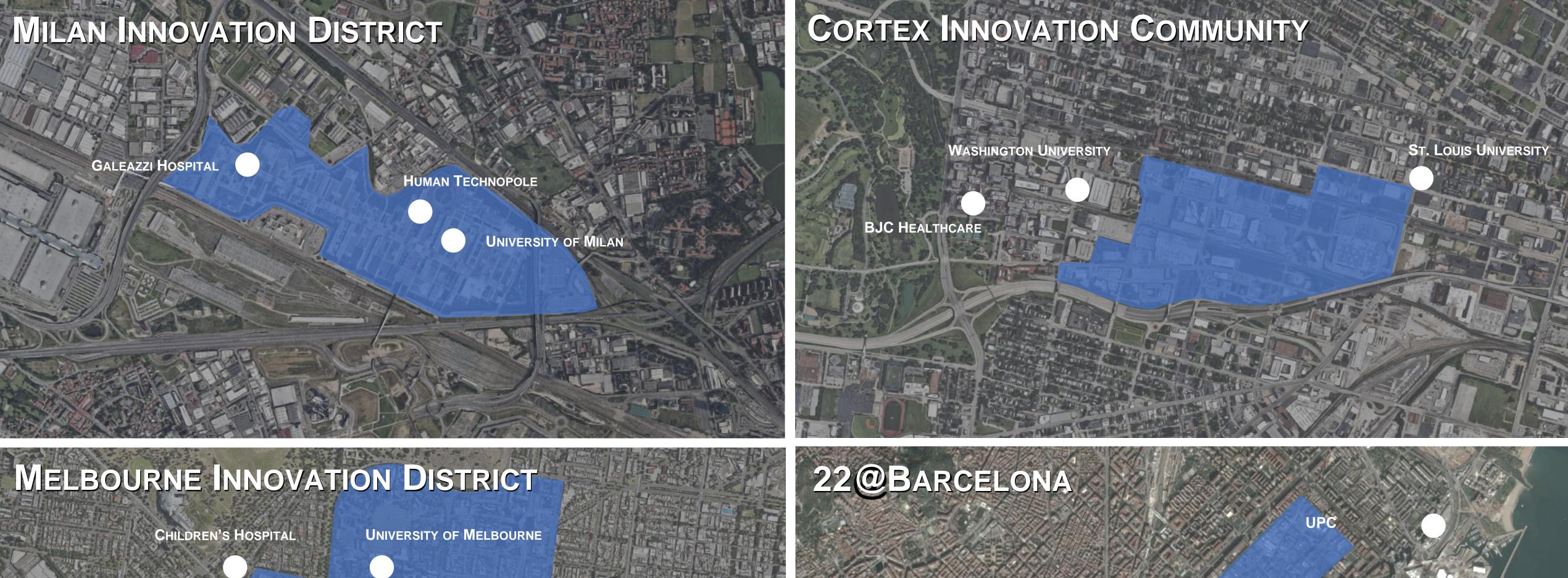


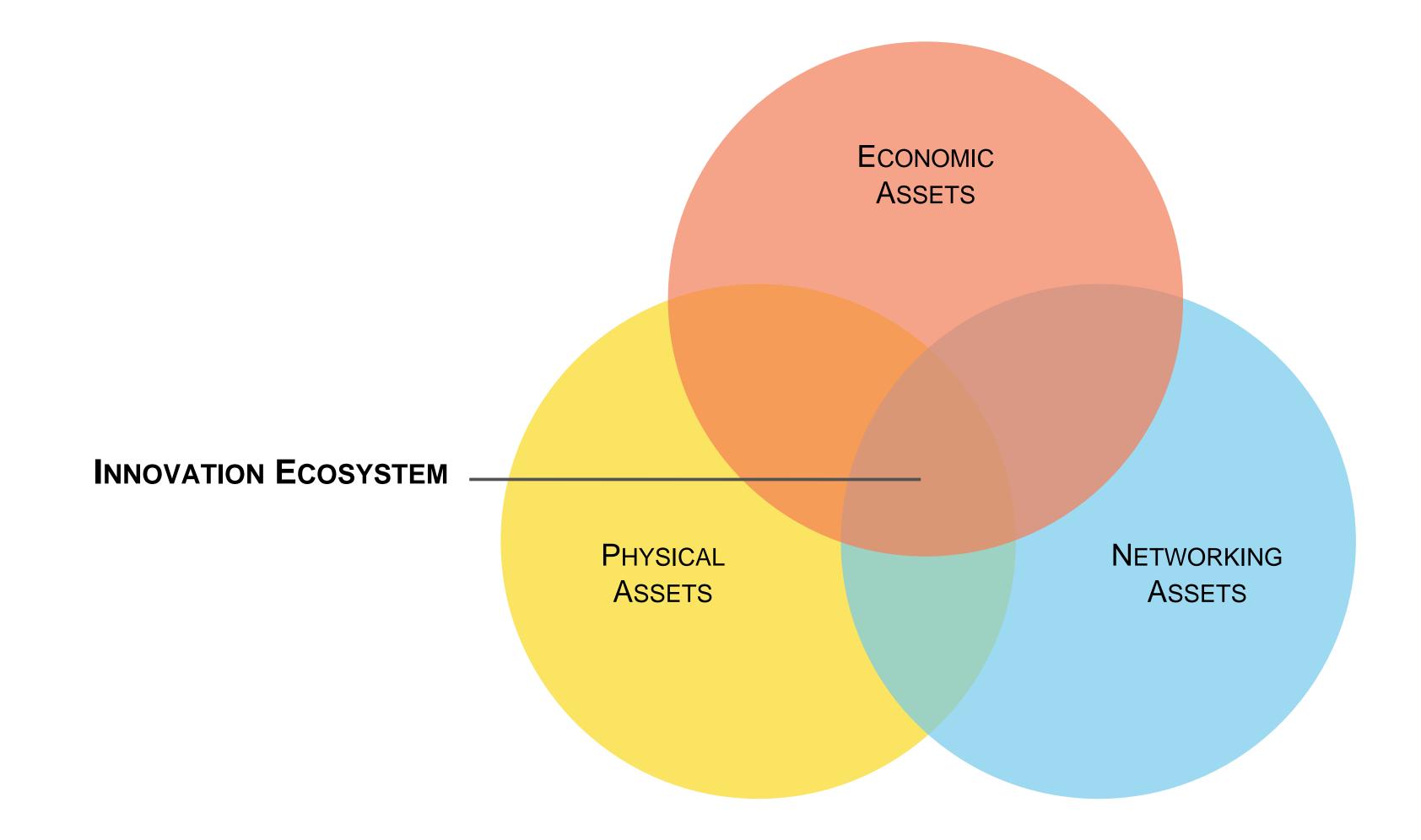
What are Innovation Districts and What are their Unique Characteristics?



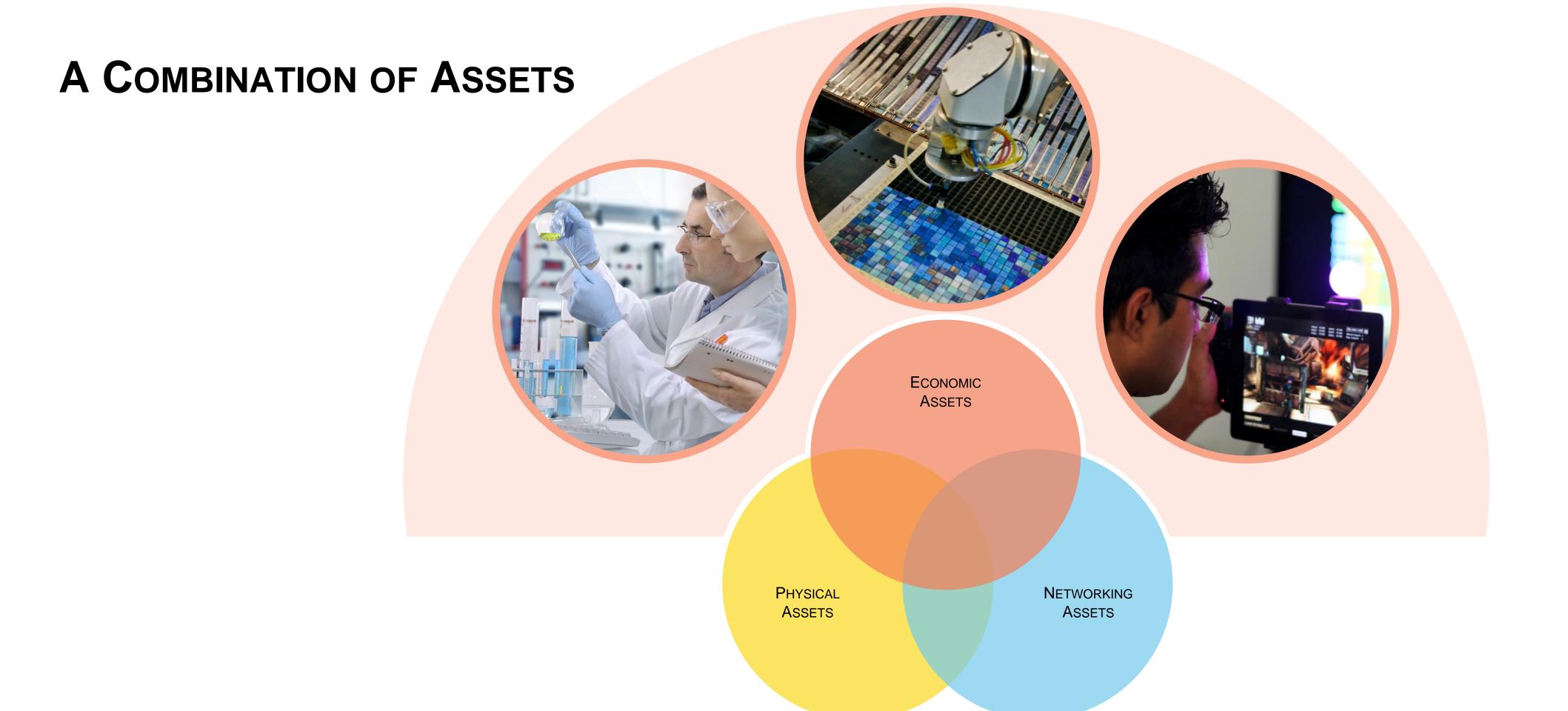




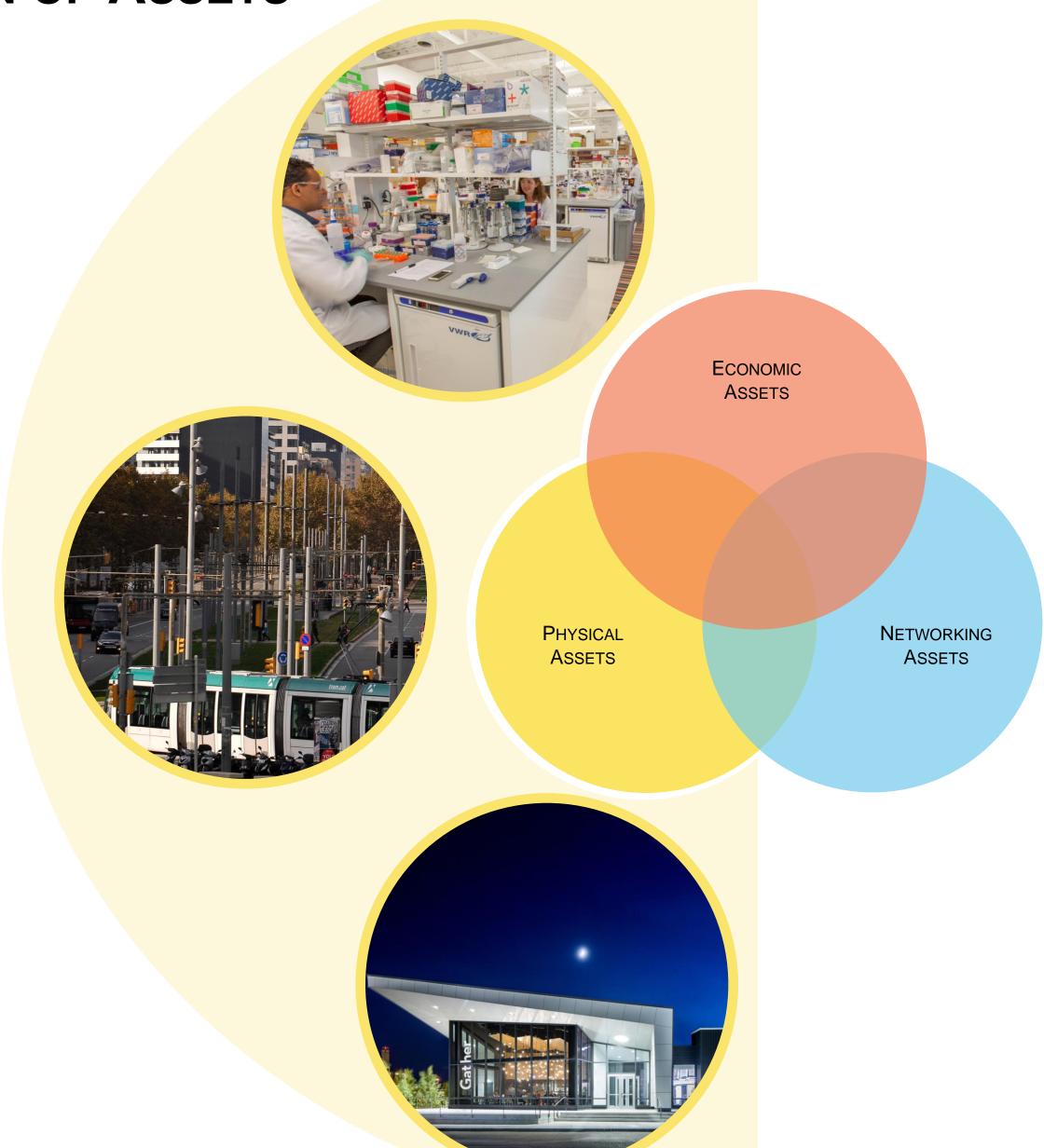
A COMBINATION OF ASSETS







A COMBINATION OF ASSETS





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To Advance an Innovation District Means Building on local and regional advantages and Seeking New Opportunities

Strengthen Unique Specializations: Specific R&D strengths that punch above regional, if not national, strengths

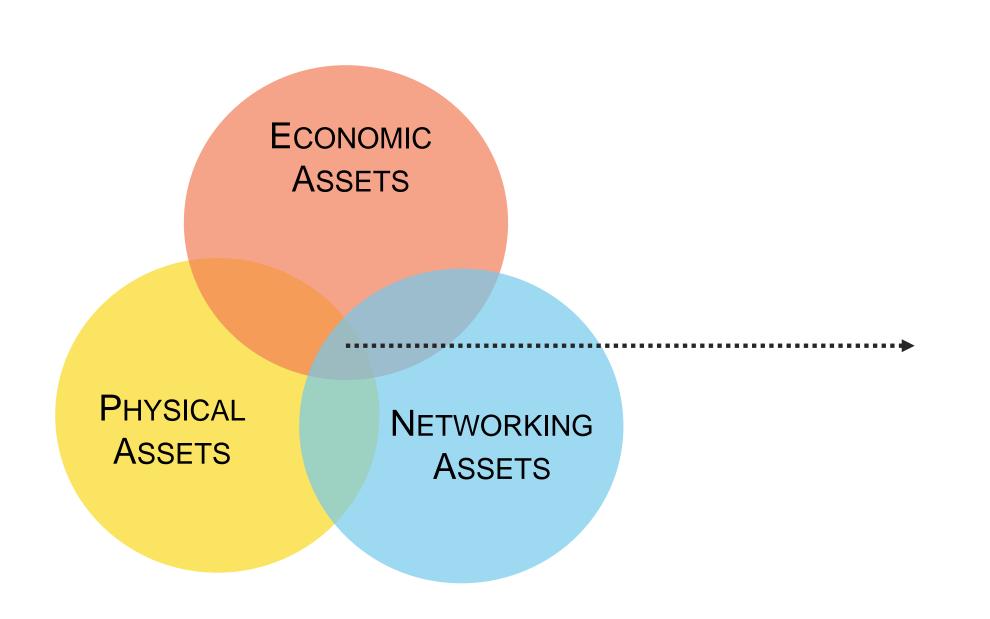
Build Critical Mass: R&D actors, talent, technologies, intermediaries that re-enforce R&D strengths

Facilitate Convergence: Blending of different sectors to drive new innovative growth

Create Quality, Connected Places: Draw firms and talent, strengthen connections, increase vibracy

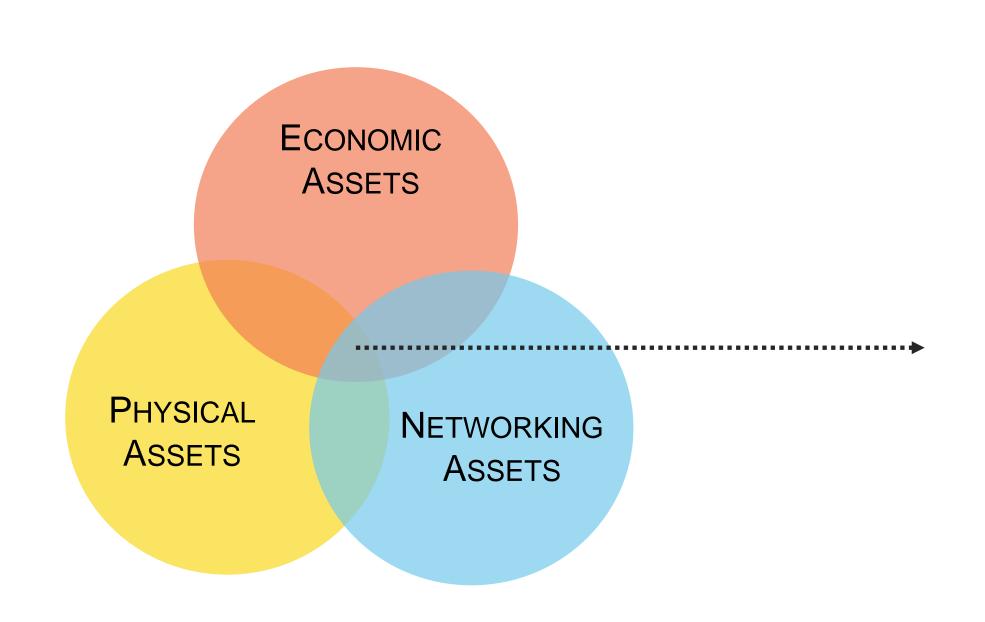
Buzzing, connected community: A set of shared systems, orchestrated networks

Organize for Success: Organized leadership, sequenced financing, orchestrated programming, collective decisions on how to grow



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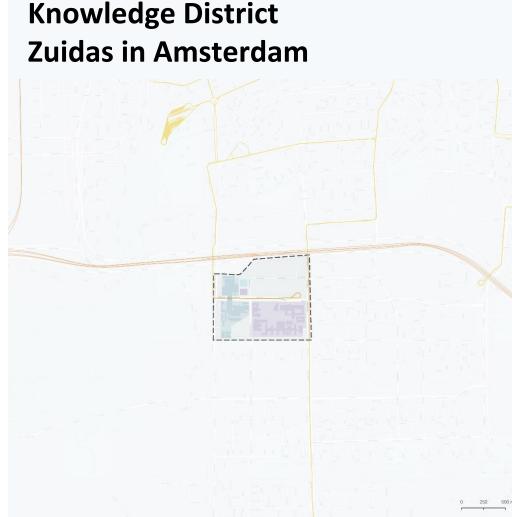
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GIID ANALYSIS OF NINE INNOVATION DISTRICTS









- Location: Sheffield, Rotherham, United Kingdom
- Year district was established: 2015
- Boundary size: 573 acres or 232 hectares
- Identified unique specializations: Advanced materials and manufacturing processes; energy generation, storage, management and security; healthcare technology
- Observation on land: They aspire to become the manufacturing district model, looking to redevelop parking lots, increase connectivity, and develop a system of cross-cutting programs
- Governance model: Collaborative partnership across multi-stakeholders; no formal organization

- Location: Amsterdam, The Netherlands
- Year district was established: 2017
- Boundary size: 116 acres or 47 hectares
- Identified unique specializations: Human health & life sciences; neuroscience; oncology; imaging; information science
- Observation on land: Their aim is to reimagine key pockets of university-owned land, co-locating start-ups and companies when collaboration opportunities are strong
- **Governance model:** Collaborative partnership across multi-stakeholders; no governance model currently exists

- Location: Be'er Sheva, Israel
- Year district was established: 2019
- Boundary size: 642 acres or 260 hectares
- Identified unique specializations: Digital health; desert-tech; cybersecurity
- Observation on land: Advancing the prosperity of adjacent neighborhoods led to their inclusion in the boundary
- **Governance model:** No governance model currently exists

- Location: Buffalo, NY, United States
- Year district was established: 2002
- Boundary size: 143 acres or 58 hectares
- Identified unique specializations: Next-gen technologies in vascular medicine; biotech; genomics, Big Data and the microbiome; cleantech; social innovation; AI & machine learning
- Observation on land: Their boundary intentionally includes neighborhoods as an avenue to include them into the story of shared prosperity
- Governance model: BNMC, a 501(c)3 not for profit organization



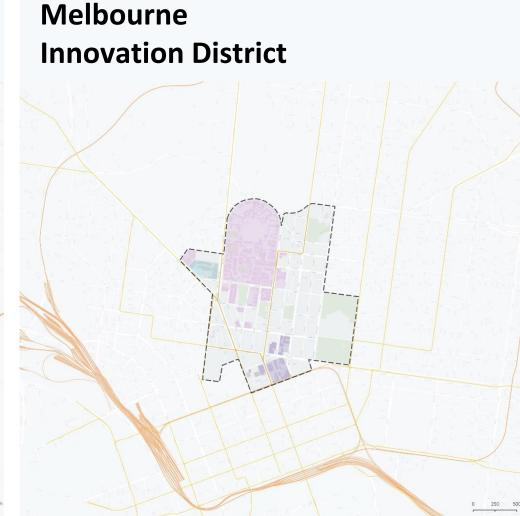
GIID ANALYSIS OF NINE INNOVATION DISTRICTS



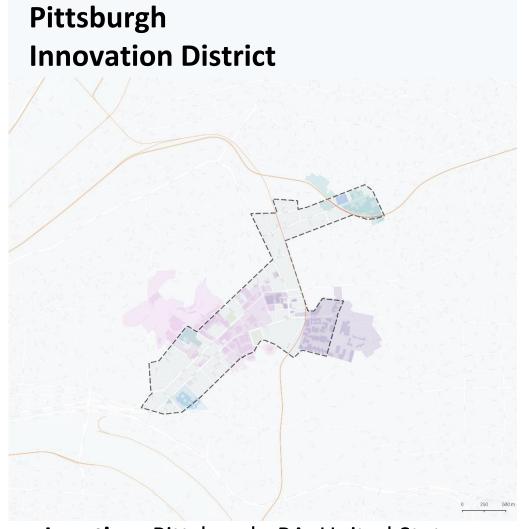
- Location: St. Louis, MO, United States
- Year district was established: 2002
- Boundary size: 200 acres or 76 hectares
- Identified unique specializations:
 Neuroscience; aerospace; genomics; agtech; IT/cyber; advanced imaging
- Observation on land: Leaders say it could take 10 years to reach full build out; there is also an effort under way to identify areas for future expansion
- Governance model: Multi-stakeholder governance model, a not for profit 501(c)3



- Location: Winston-Salem, NC, United States
- Year district was established: 2001
- Boundary size: 348 acres or 141 hectares
- Identified unique specializations: Value & health transformation; healthy aging; virtual health; personalized care and precision medicine; learning systems
- Observation on land: With 3 to 3.5 million square feet of future development ahead, "we are land rich"
- Governance model: North District Owners
 Association; established by Wake Forest
 Innovation Quarter Management Co. a not for profit 501(c)3



- Location: Melbourne, Australia
- Year district was established: 2016
- Boundary size: 620 acres or 251 hectares
- Identified unique specializations:
 Biomedicine, digital, health-tech, social innovation, advanced manufacturing
- Observation on land: Only a few available development parcels in the district, shifting focus to redevelopment and replacement as well as the exploration of other areas for large-scale development
- Governance model: Currently an informal tri-party partnership model; goal to shift to a Secretariat approach in 2020 if funding allows



- Location: Pittsburgh, PA, United States
- Year district was established: 2017
- **Boundary size:** 395 acres or 160 hectares
- Identified specializations: Life sciences & digital health; AI & robotics; advanced manufacturing; fintech; cyber security; business services
- Observation on land: Only a few available development parcels in the district, shifting focus to redevelopment and replacement as the pathway for district growth
- Governance model: Organization managing the district; also coordinates collaboration efforts between tech-based economic development leaders



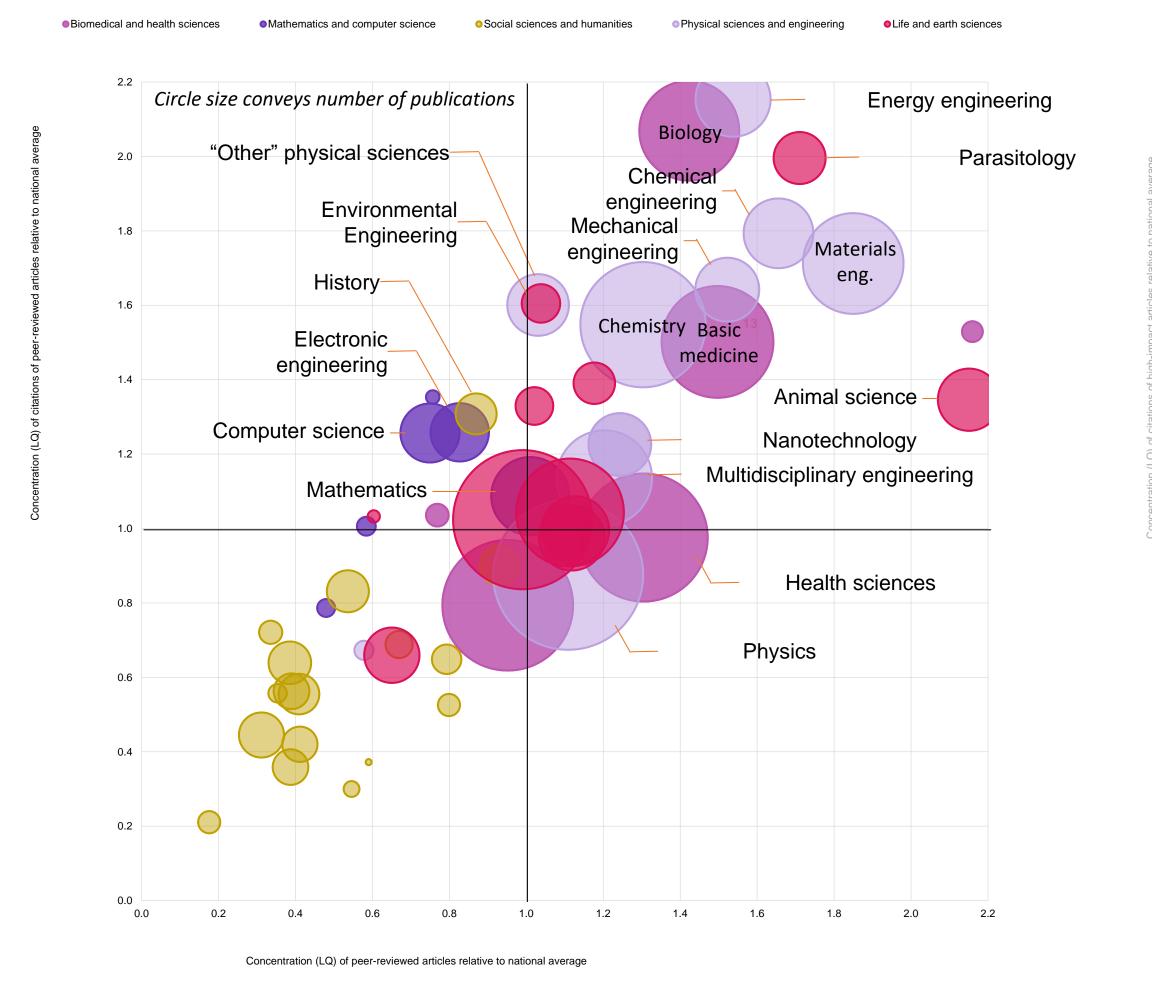
UNIQUE SPECIALIZATIONS

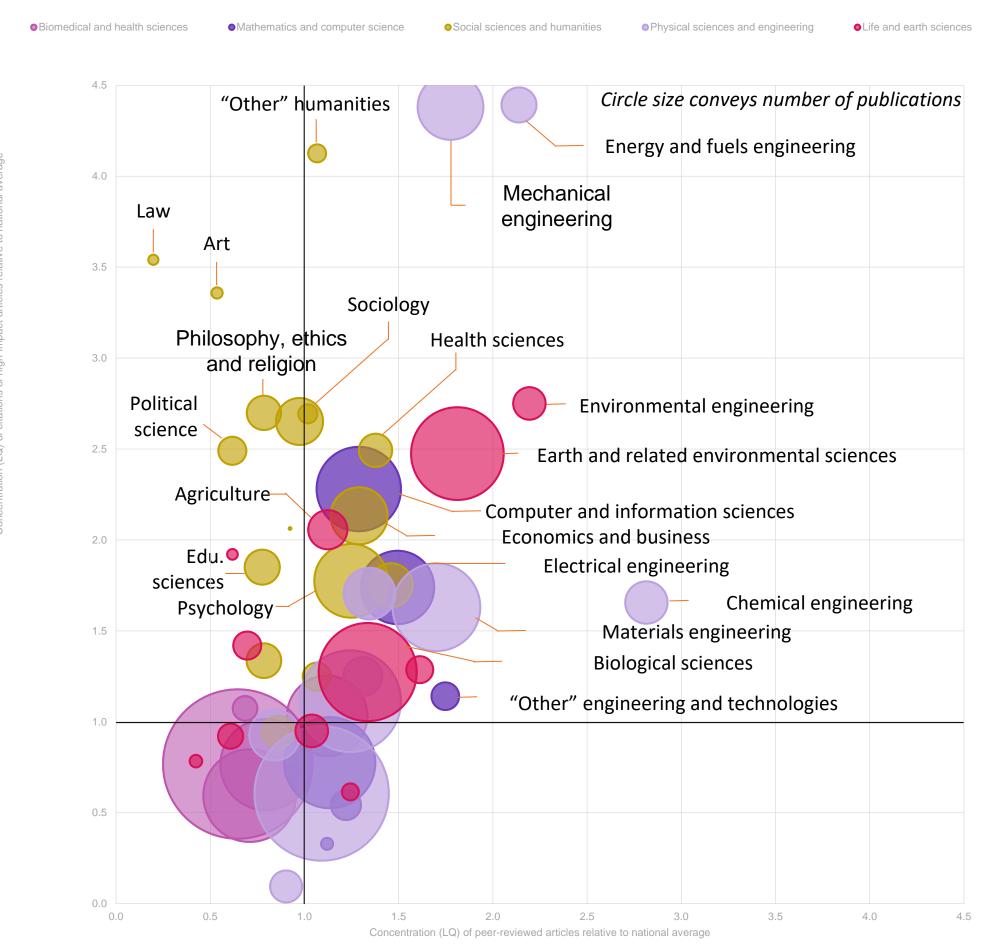
Scholarly Productivity and Impact by Scientific Subfield

Among Peer-reviewed Articles Published from 2001 to 2020

Medellín Innovation District

Be'er Sheva Innovation District







Source: GIID analysis of Web Of Science data, accessed 2020

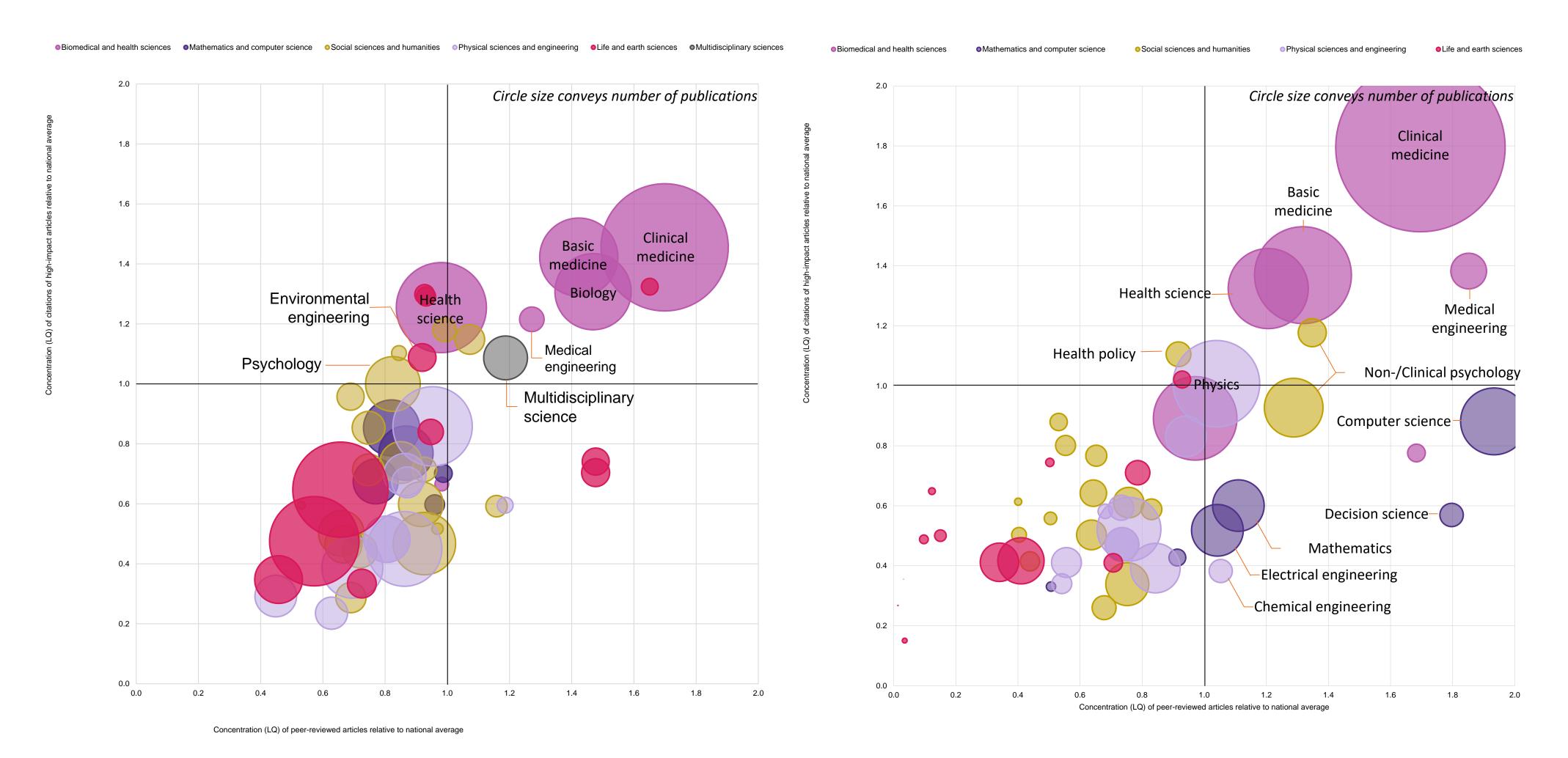
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Melbourne Innovation District

Pittsburgh Innovation District



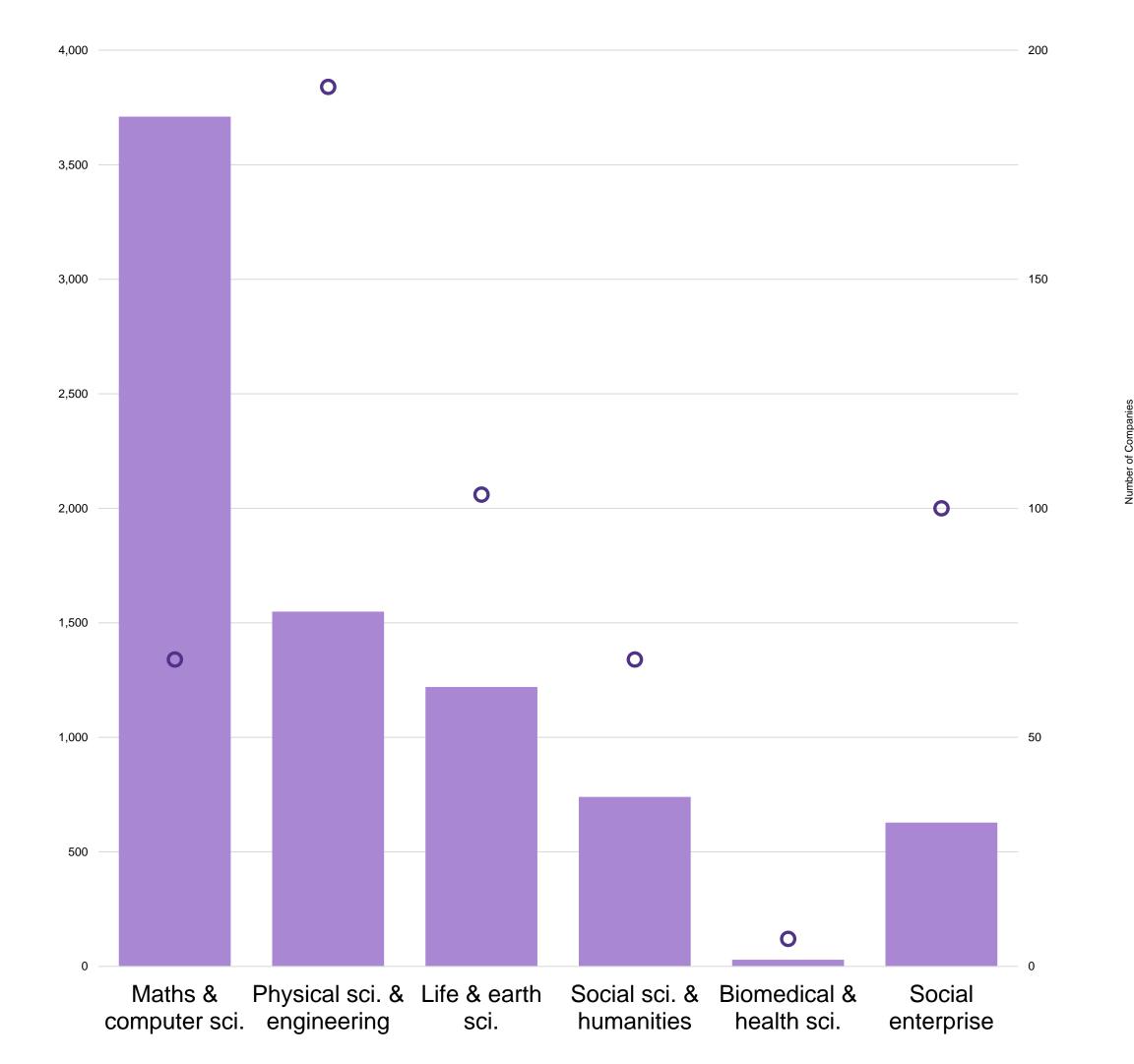


Unique Specializations: Concentration of Knowledge-Intensive Industries

Knowledge-Intensive Enterprises by Field of Science, 2019

Well over one-quarter of the Medellín ID's jobs base is concentrated in knowledge-intensive industries that drive private-sector R&D.

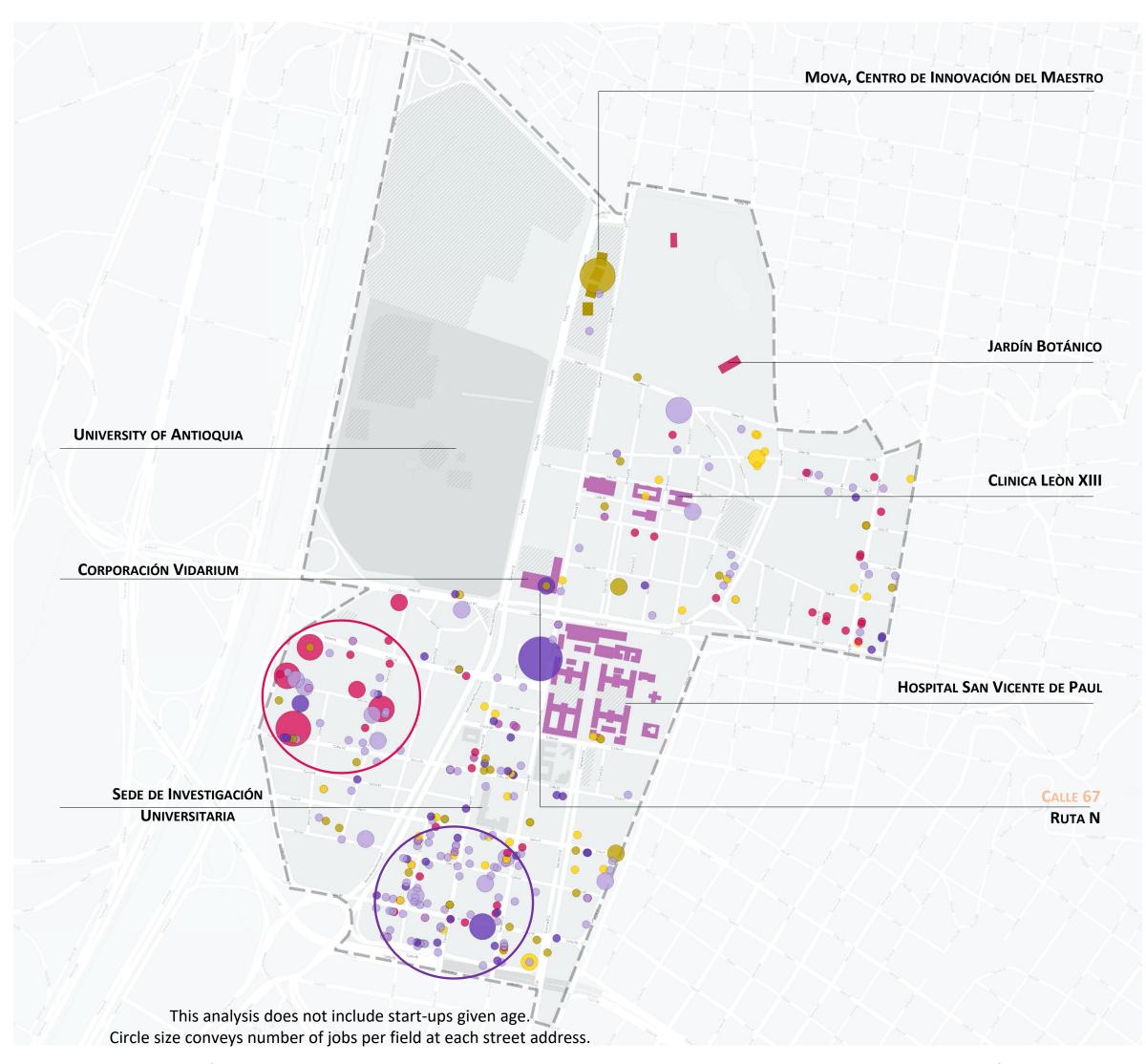
- Most of Medellín ID's jobs at knowledgeintensive jobs are found in the field of mathematics and computer science.
- The field of physical sciences and engineering contains the district's largest cluster of knowledge-intensive companies.
- The district is also home to 176 companies and about 1,990 workers that perform R&D in other natural sciences

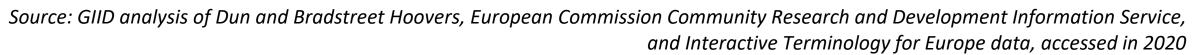




Sources: GIID analysis of Dun and Bradstreet Hoovers, European Commission Community Research and Development Information Service, and Interactive Terminology for Europe data, accessed in 2020

Unique Specializations: Medellin and St. Louis







Source: GIID analysis of Dun and Bradstreet Hoovers, European Commission Community Research and Development Information Service, and Interactive Terminology for Europe data, accessed in 2020

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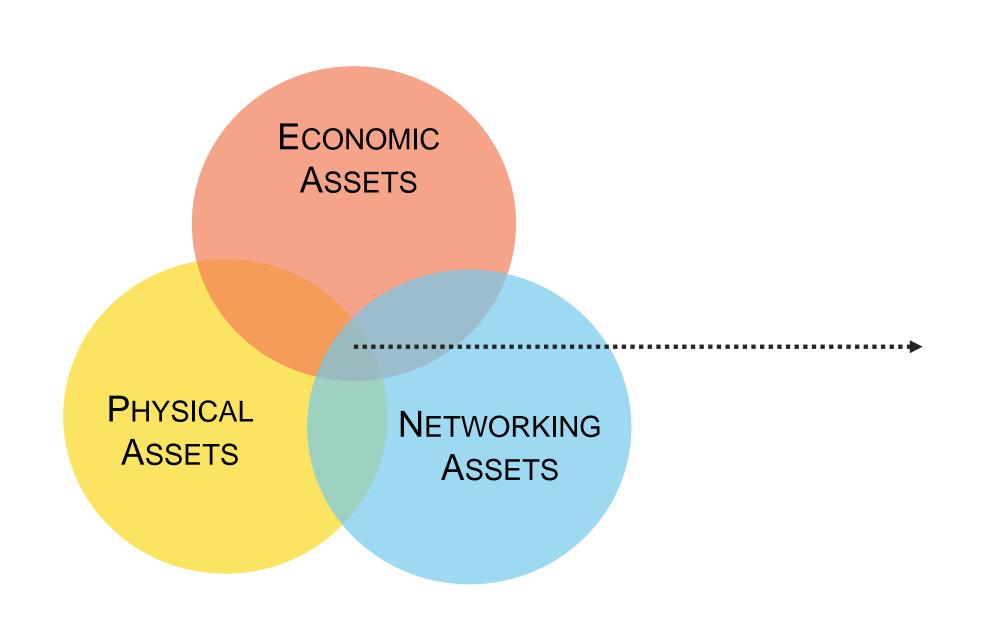
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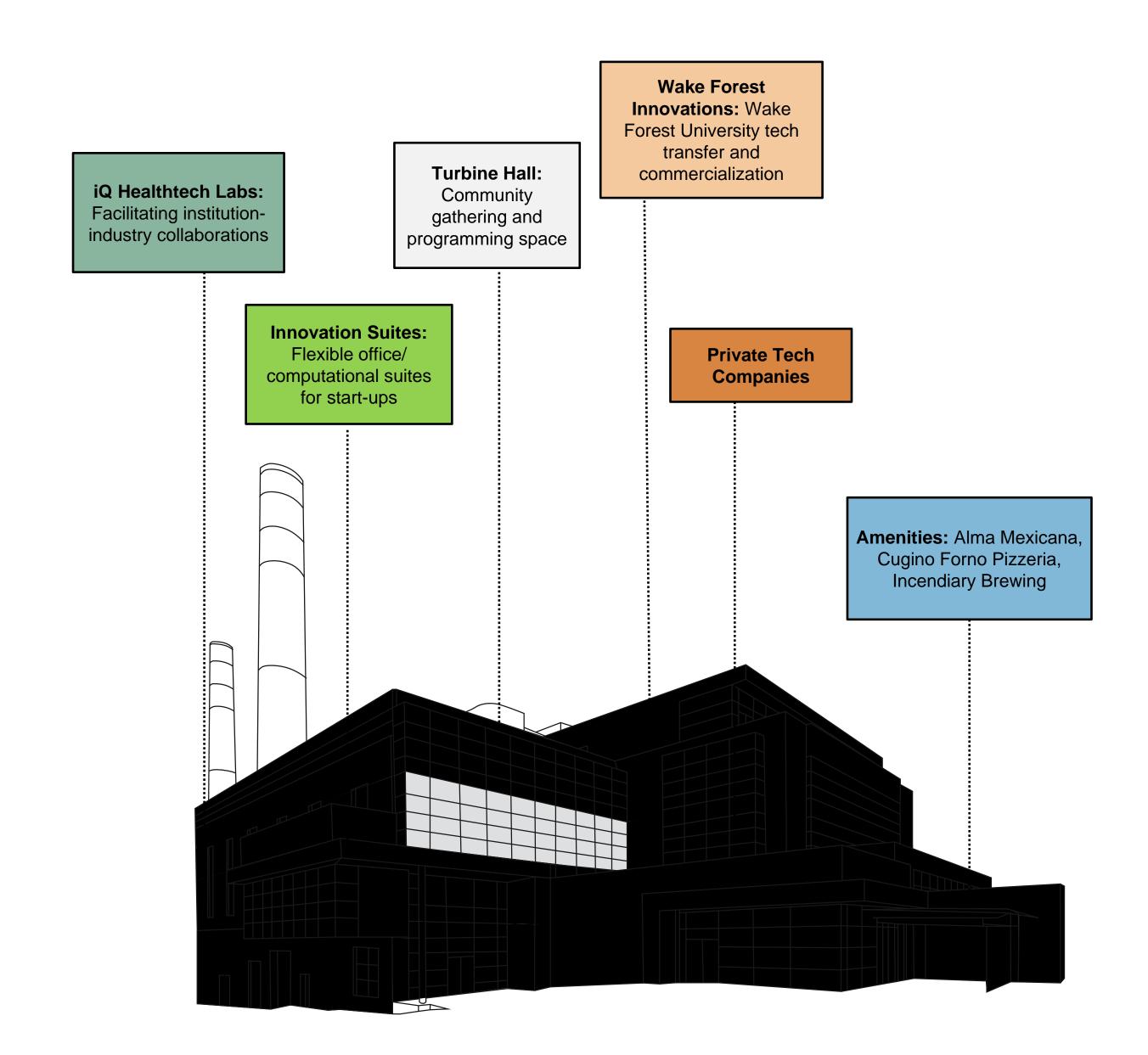
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QUALITY OF PLACE: INTEGRATED PLACES

Creating Integrated Spaces: Bailey Power Plant in Innovation Quarter

The Bailey Power Plant is iconic, historic and exceptionally cool. It would have been fairly easy to find a single company to lease the entire 111,479 square foot building. But doing so, would have isolated this signature building, rather than transforming the power plant—along with Bailey Park—into the district's center of gravity.

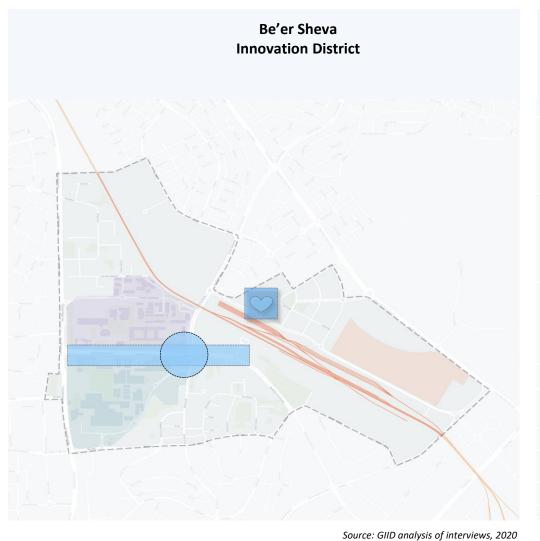


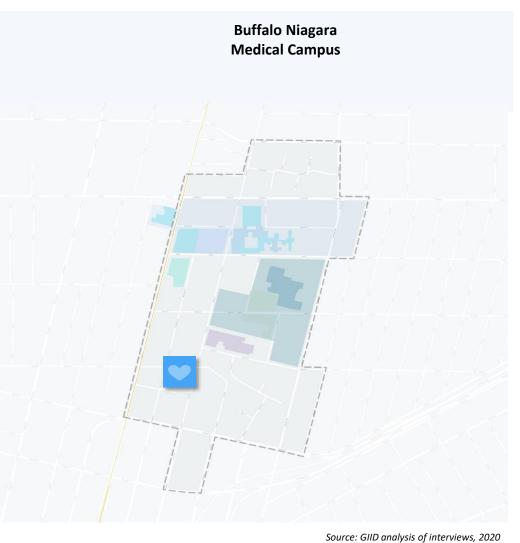
QUALITY OF PLACE: CENTERS OF GRAVITY





Knowledge District Zuidas in Amsterdam





Source: GIID analysis of interviews, 2020

Source: GIID analysis of interviews, 2020

Cortex has several spaces that together create a *district node*:

- The Cortex Commons: A park that is heavily programmed with events
- *Venture Café:* Provides Thursday Gatherings-a successful weekly event that pulls people together.
- Innovation Hall: A collection of event spaces, a restaurant, and a Civic Lounge that offers free drop-in workspace.

Pre-COVID, these three programmed spaces drew approximately 30,000 people into the district annually.

Amsterdam could very well be in the process of developing one if not two district hearts:

- The planned Innovation Center: The future home of life science start-ups, scale-ups, and intermediaries.
- Start Up@VU: A semi-permanent space in the heart of the district that will house early-stage start-ups. Note that this is a unique solution for creating affordable spaces for start-ups.

Be'er Sheva is in the early stages of their district but their plan identifies the following strategies:

- A district spine running through the center of the district aims to stimulate new mixed uses and activities along its edges.
- A district node in the heart of the district, intends to create a variety of spaces for residents as much as for researchers.
- A district heart similar to District Hall in Boston is envisioned for the Advanced Technologies Park.

BNMC has a clear *district heart*—their Innovation Center—given that:

- It provides a mix of programs, co-working spaces, and private office spaces
- Is home to start-ups and companies of different sizes
- Is adjacent to other district-based intermediaries, creating a density of entrepreneurial support not found elsewhere in the district.

QUALITY OF PLACE: POROSITY



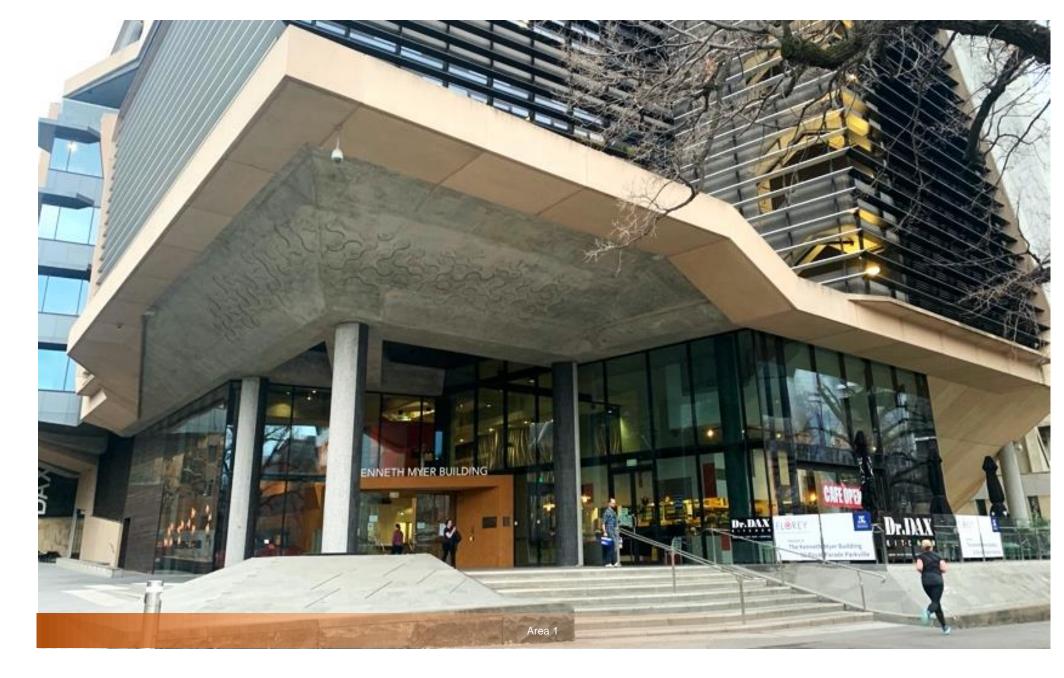
Area 1

Kenneth Myer Building, University of Melbourne Building 144, 30 Royal Parade

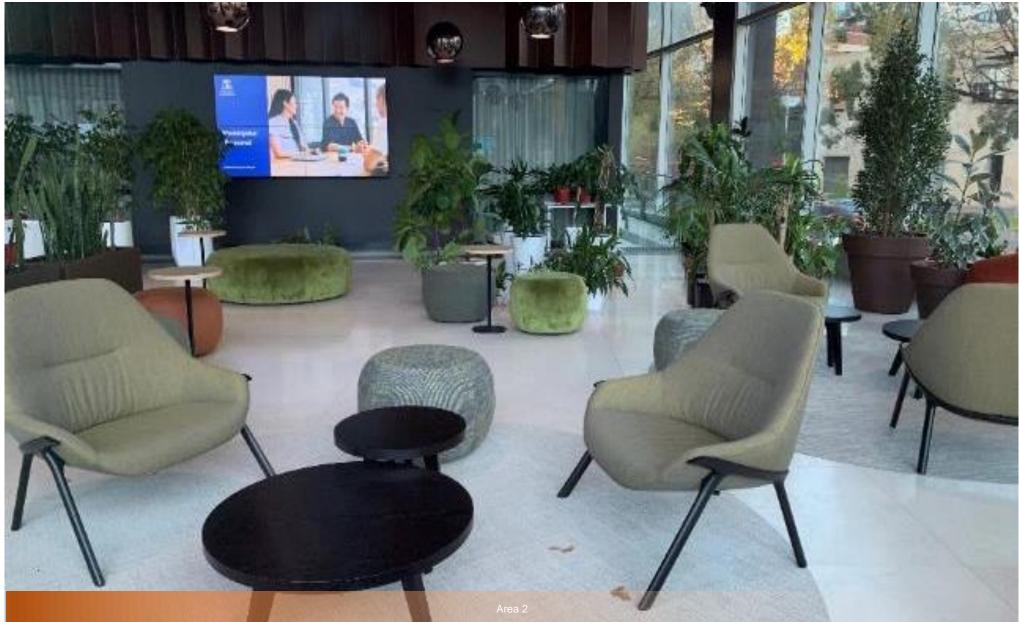
Area 2

University of Melbourne Building 106–185 Pelham St.

RMIT Bowens Street Precinct







How are Innovation districts Evolving?

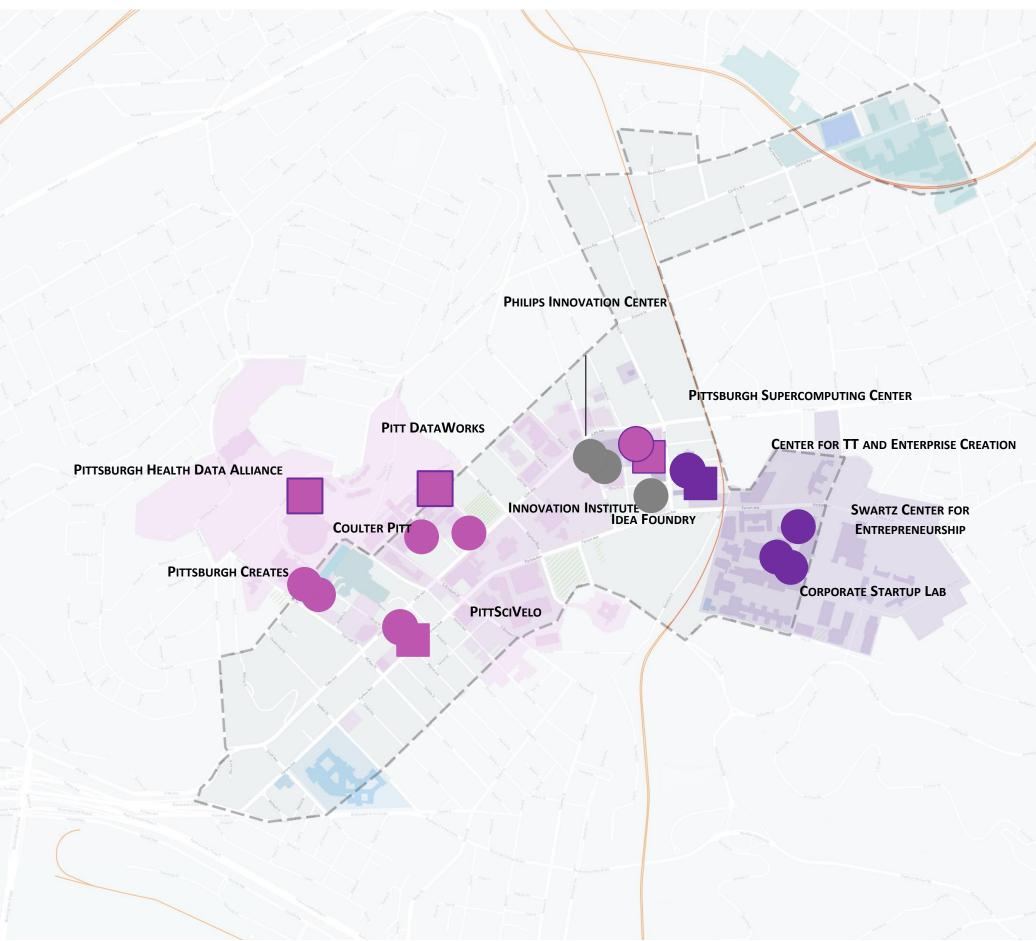
Cortex Innovation Community in St. Louis

WU OFFICE OF TECHNOLOGY MANAGEMENT **MEDLAUNCH** BIOSTL BIOGENERATOP SLING HEALTH STL **COLLAB** VENTURE CAF **AMEREN ENERGY ACCELERATOR** EDHUB STL

Primary function

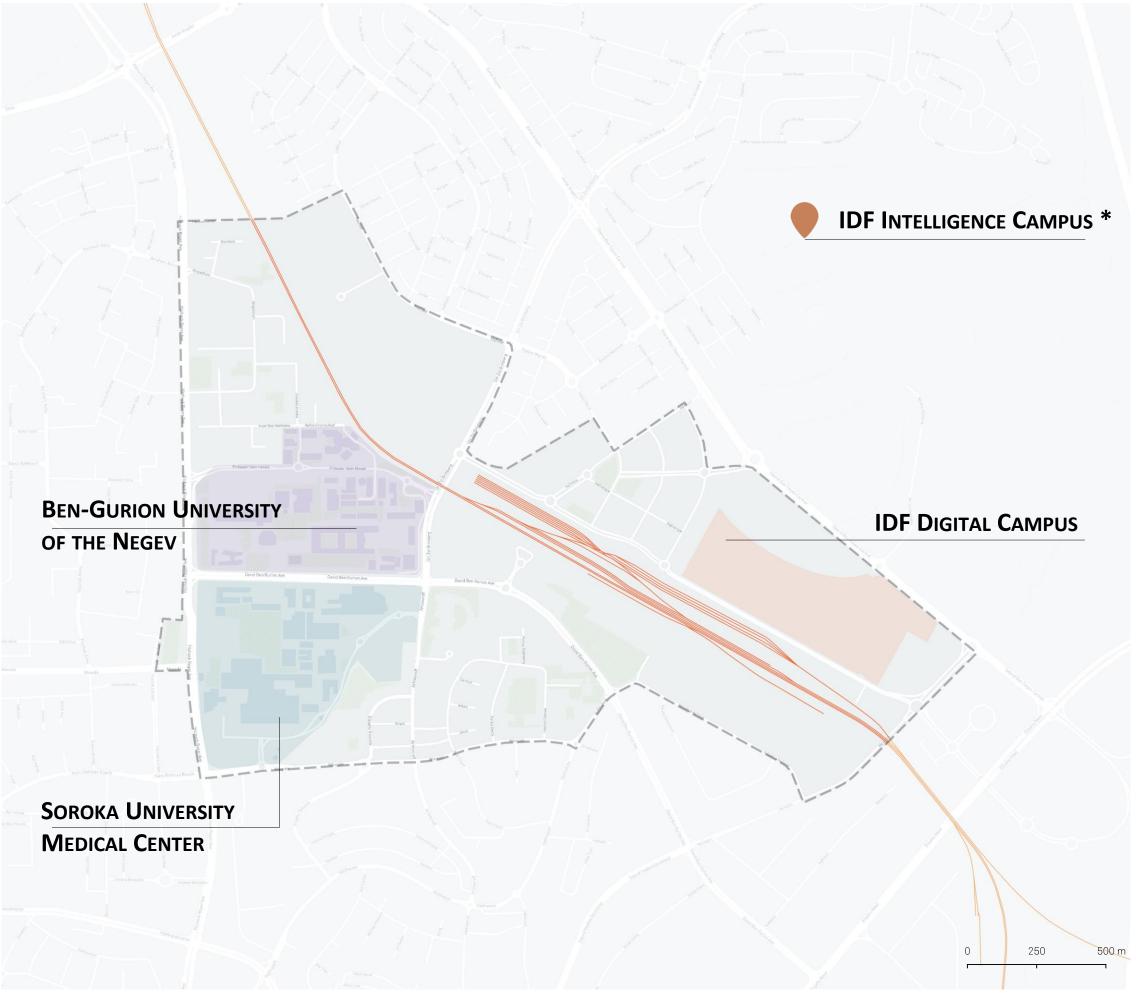
- Strengthen translational and collaborative research efforts across actors
- Advance commercialization and entrepreneurialism
- Provide training for neighborhood residents and disadvantage groups and/or spaces to gain access to information
- Strengthen translational research capabilities & Advar entrepreneurialism
- Strengthen relationship between institutions and industry and/or Advance corporate innovation

Pittsburgh Innovation District

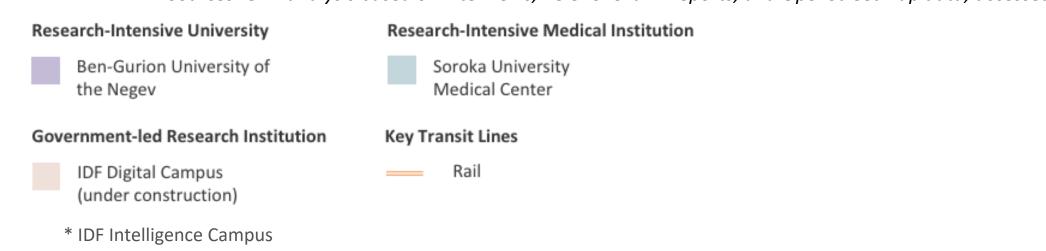


Sources: GIID analysis of intermediary interviews and OpenStreetMap data, accessed in 2020

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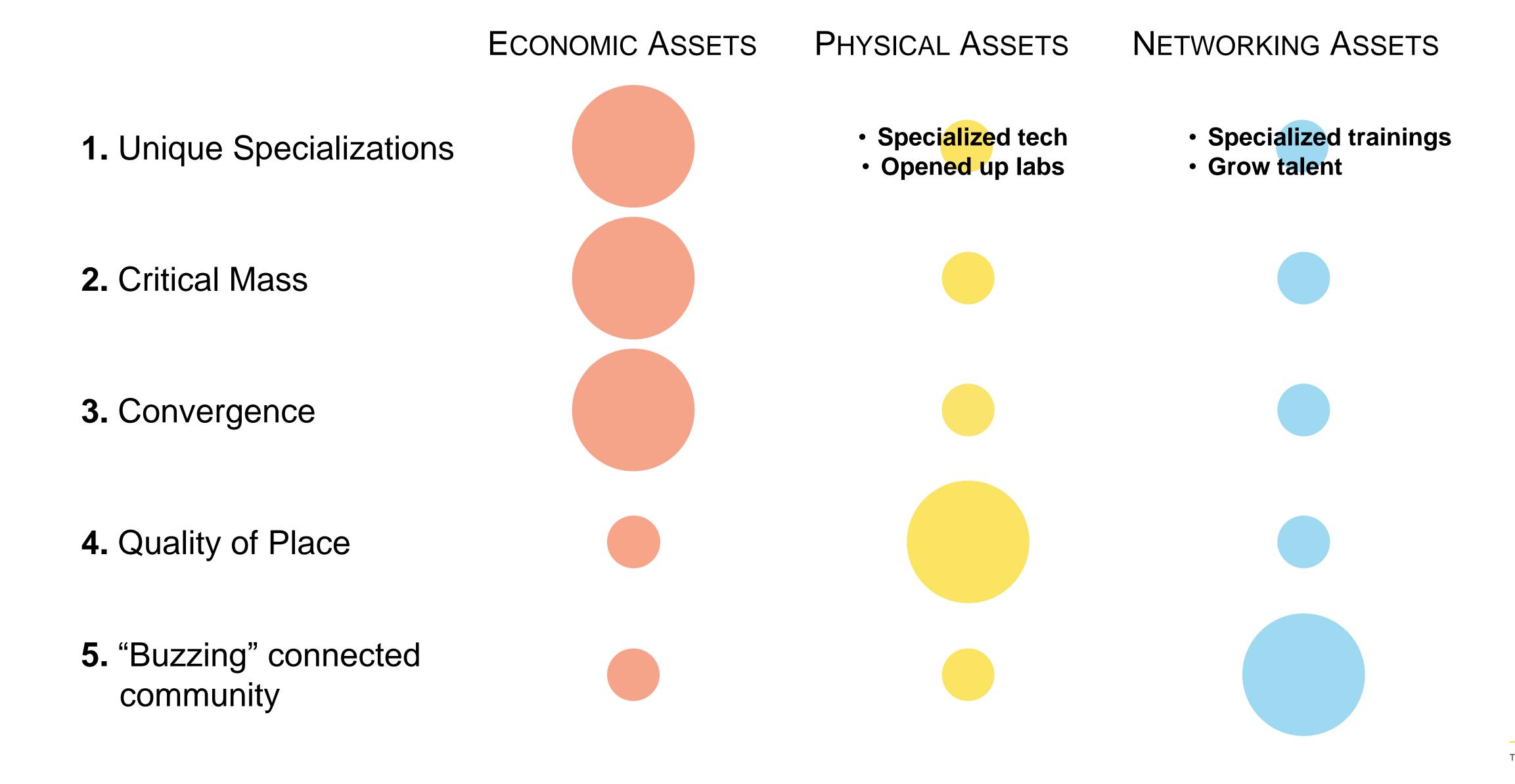
Sources: GIID analysis based on interviews, Be'er Sheva ID reports, and OpenStreetMap data, accessed in 2020



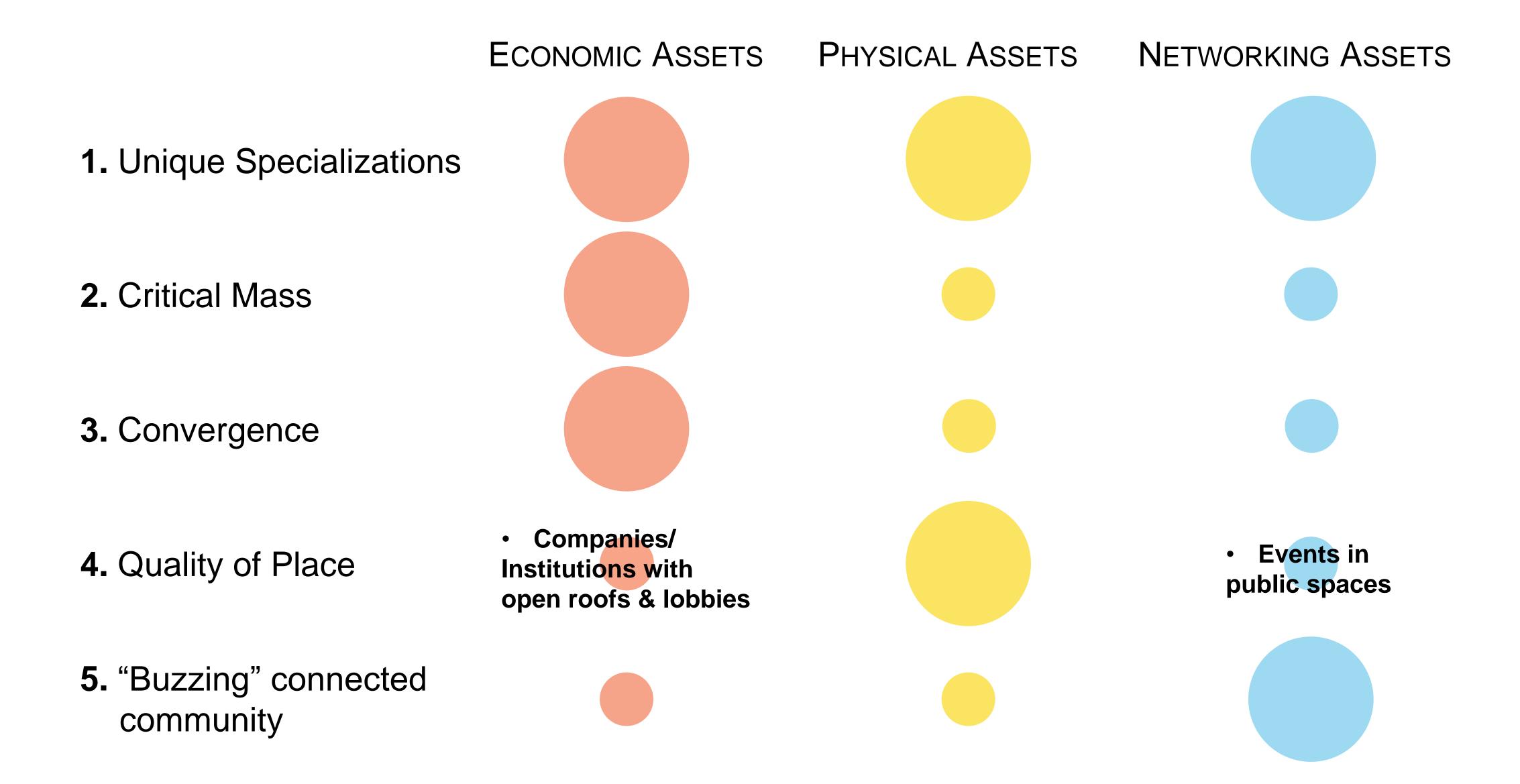
- The development of intermediaries to facilitate joint R&D efforts between government, universities, industry:
 - Can include how to grow start-ups through this collaboration
- The development of shared spaces outside of secured areas:
 - Spaces for a mixed workforce
 - Intermediaries
 - Spaces for start-ups

The integration of government facilities with R&D activities

Mission-Focused Organizations Alliance or Partnership where District is Hybrid: Dedicated Effort Dedicated to Lead District Efforts Part of a Broader Portfolio **Through a Partnership Dominant Player** Secretariat **Multi-stakeholder Model Multi-stakeholder Model Government-Led Alliance Public-Private Partnership** Model Model Medellín **Winston-Salem Buffalo** Pittsburgh St. Louis Melbourne **North District Owners** Not for profit, 501(c)3 Not for profit, 501(c)3 Not for profit, 501(c)3 MID-partners are now The district is led by an alliance organization, InnovatePGH. Association (NDOA) of organization. organization, The Cortex considering a Secretariat among three local agencies model of governance, which Innovation Quarter is a Innovation Community. that focus on district planning Multi-stakeholder board, Orchestrates a collaborative creates a light "backbone" declaration of legal and implementation: which includes district 22 voting members of this organization for a minimum covenants and other partnership between the multi-stakeholder board, institutions, two conditions entered into by 1. Urban development mayor, university presidents, of two years. neighborhood reps, and a which includes it's four company: Manages the land & Wake Forest Innovation foundations, and business and founding members, additional neutral chair. The organization would infrastructure. Quarter Management Co., community representatives. voting members and ex-officio report to the MID Board. Four Board Committees: a 501(c)3. The NDOA was 2. Ruta N: The Innovation directors. Operations and A working/governance board established to manage, Agency of Medellín, focuses on New secretariat model would Diversity of board (women, Coordination, Finance and exists to provide fiscal and maintain, secure and strengthening the district's include three fixed-term Personnel, Governance and minorities, companies and program common areas. operational oversight. innovation ecosystem. The roles: general manager, Audit/Compliance. start-ups) viewed as district is a Ruta N project. The anchor institution project manager, and fundamental. 5.5 positions including an Nine Work Councils, such (WFBMC) dominates land communications/events 3. Mayor's Office: Developing Executive Director plus one as: planning, inclusive Supplemented by seven ownership use in the IQ, manager. public policies to guide the additional staff working fullprocurement, public safety. committees, which include facilitating a streamlined district. time on a fiscally-sponsored approach to governance. audit, executive, finance, This governance model is Revenues generated program separate from Rely on Strategic Steering governance, inclusion, now under consideration. through a portfolio of InnovatePGH's core mission. The Innovation Quarter has Committee structure and program, and real estate and structured parking facilities, 11 employees; six of which includes members of alliance planning. and owner of five parcels. are dedicated full time; three universities, business, and 14 full-time positions including contribute in a dual role social-focused organizations. 28 positions including President and CEO. All within Wake Forest Baptist President and CEO. All 10 part-time positions as they financed by income generated Medical Center. FT personnel financed by income have other projects. through the 501(c)3. are Wake Forest Baptist generated through the Medical Center employees. 501(c)3.

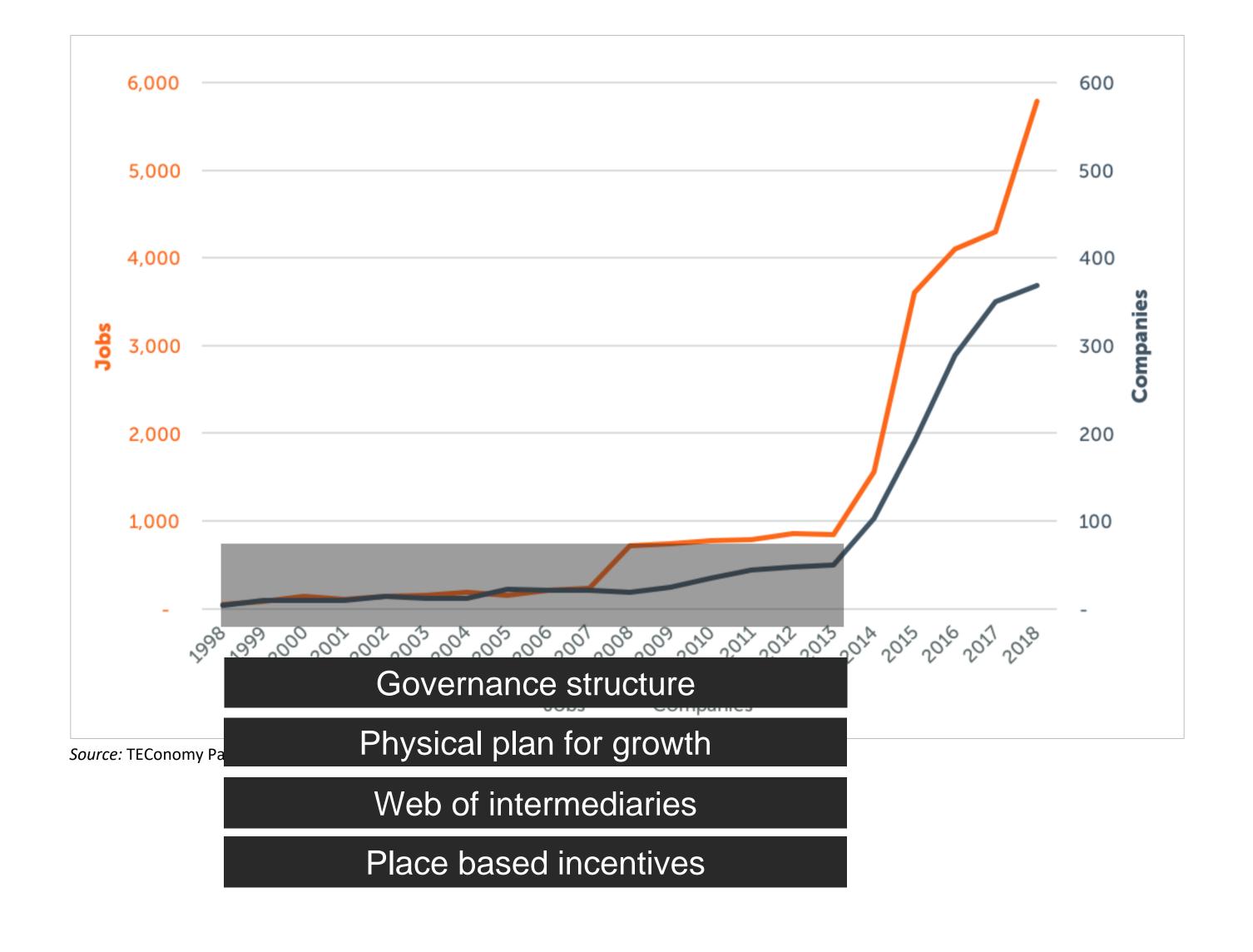








CORTEX INNOVATION COMMUNITY: ORGANIZE FOR SUCCESS



Intentional efforts to drive and accelerate growth



